

CONFERENCE CALL - CITIBANK

FACING THE ECONOMIC CRISIS OF COVID-19

ROBERTO CAMPOS NETO Governor of Banco Central do Brasil July 14. 2020

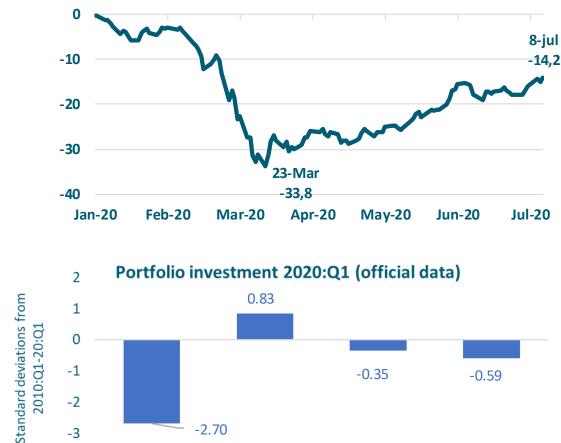
Capital outflows – Non residents

Recent accommodation, but accumulated outflow in the year is still substantial

Chile /

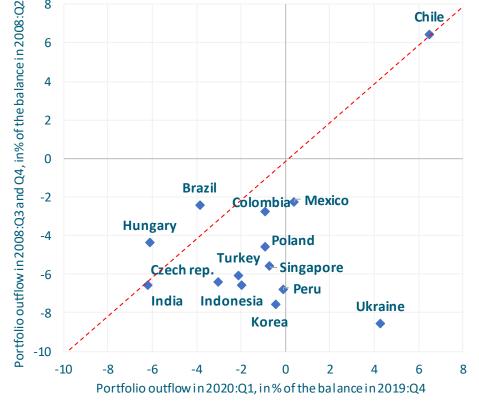
Global Shock Emerging Economies

Bloomberg EM Capital Flow Index (%)





-3



Portfolio outflows – non residents*

*Resized by the share of each country prior to the exit episode

Source: Central banks of Chile, Colombia, Peru and Mexico, Bloomberg, IIF

Colombia

Chile

-2.70

Brazil



8

6

4

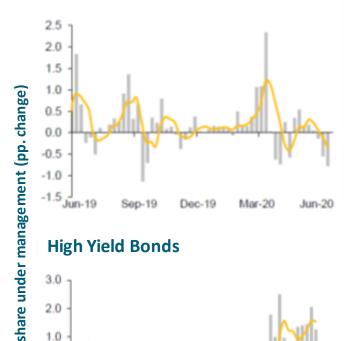
Mexico

Normalization of investments

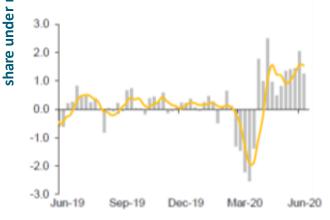
Risk appetite and flows to investment funds^{*} tend to usual levels



Government Bonds



High Yield Bonds



Global Shock

Recovery Signs

Emerging Market Equities



Emerging Market Bonds

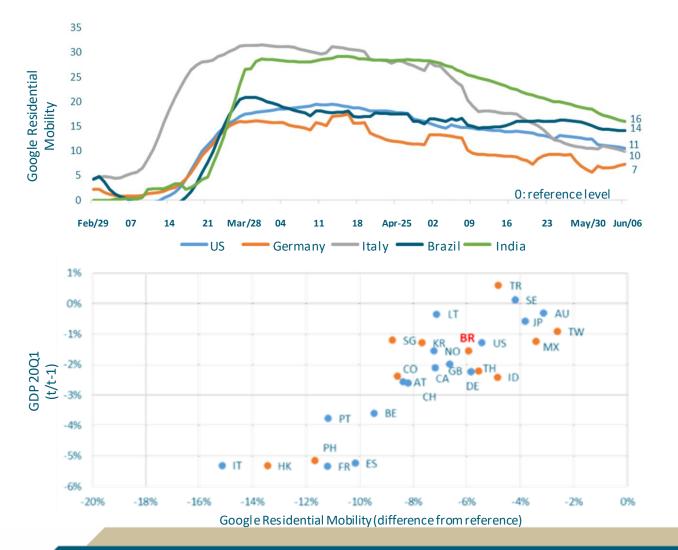


Source: Commerzbank, EPFR

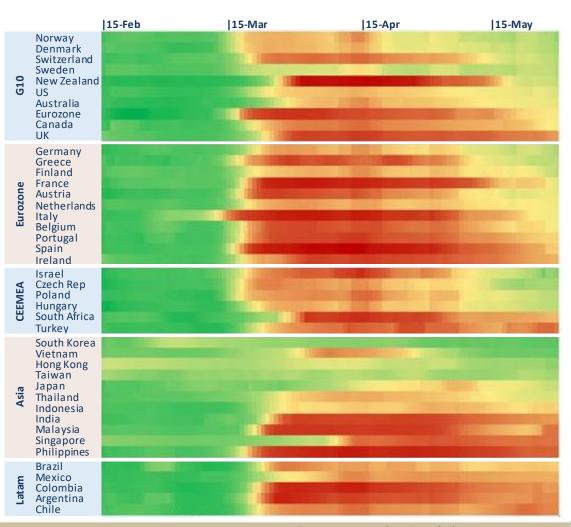
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Mobility

Gradual reduction in social distancing at uneven paces across countries



Global Shock Recovery Signs



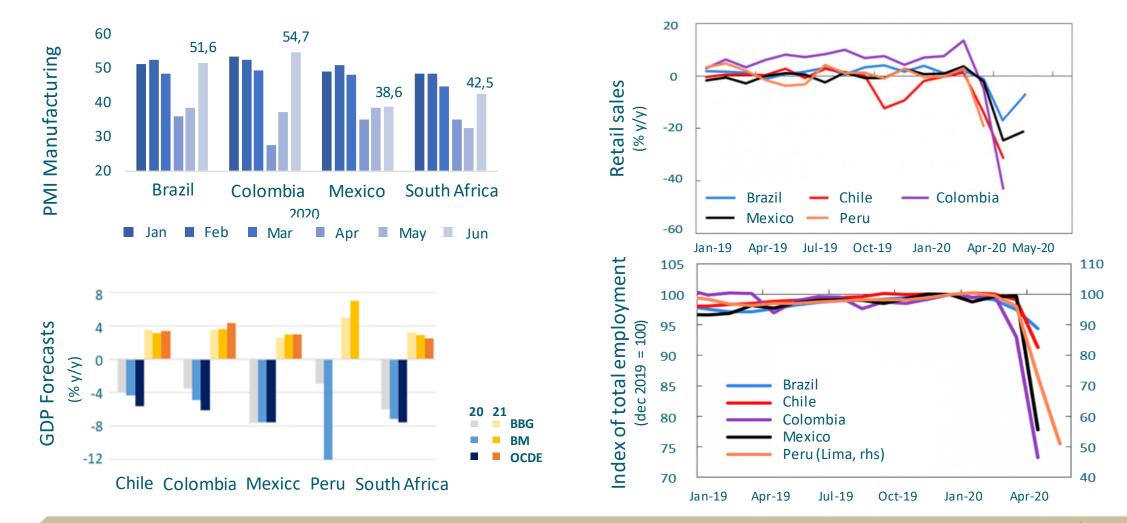
Source: Deutsche, Gavekal

EMEs: Economic activity

Indicators show additional deterioration in the second quarter, and recovery ahead.

Global Shock

Emerging Economies



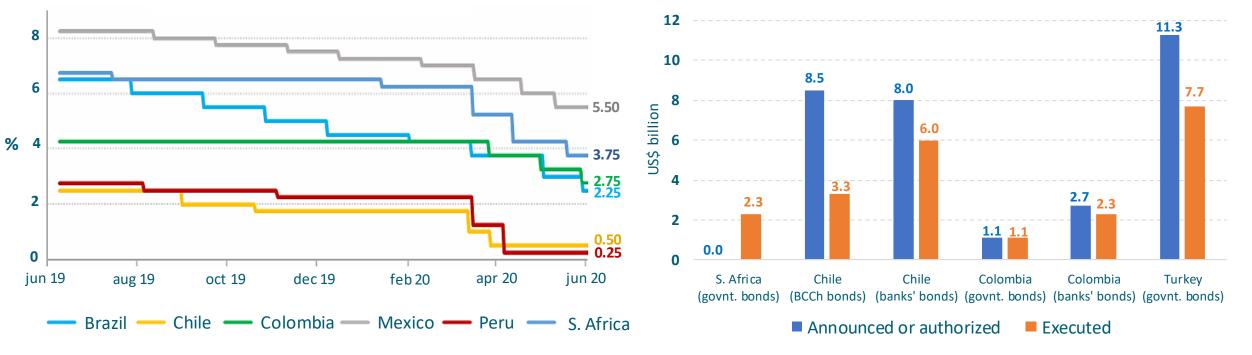
Source: Markit, FMI.

EMEs: Monetary conditions

Monetary policy easing, and programs of asset purchases.

Global Shock Emerging Economies

Asset purchases



Policy rate

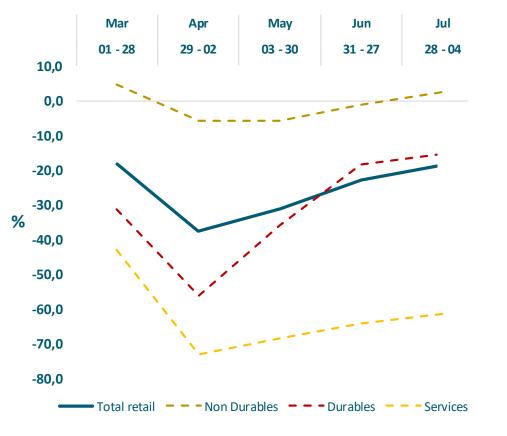
Source: BIS, Bloomberg, SARB, PBoC, Banxico, BCR, Banrep, BCCh, BRP. CBRT.



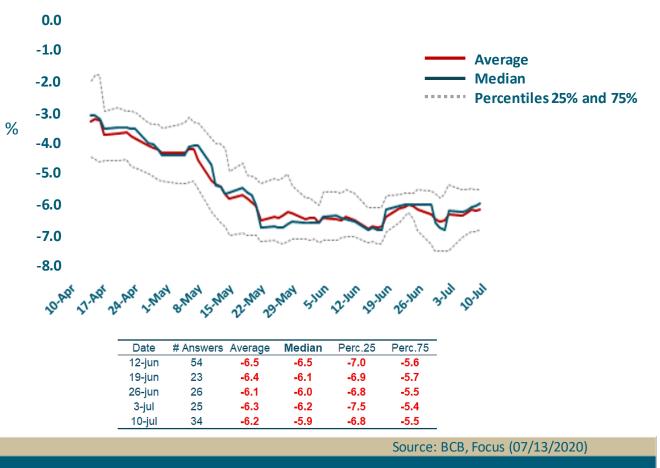
Brazil: Impact of Covid-19

Preliminary retail data indicate some recovery, except for services. Focus survey point to a strong decline in activity for 2020.

Shock on activity
Domestic Economy



Retail sales – Cielo*



BANCO CENTRAL *Change in revenues in relation to the same days of Feb/20, with calendar adjustments.

Source: Cielo

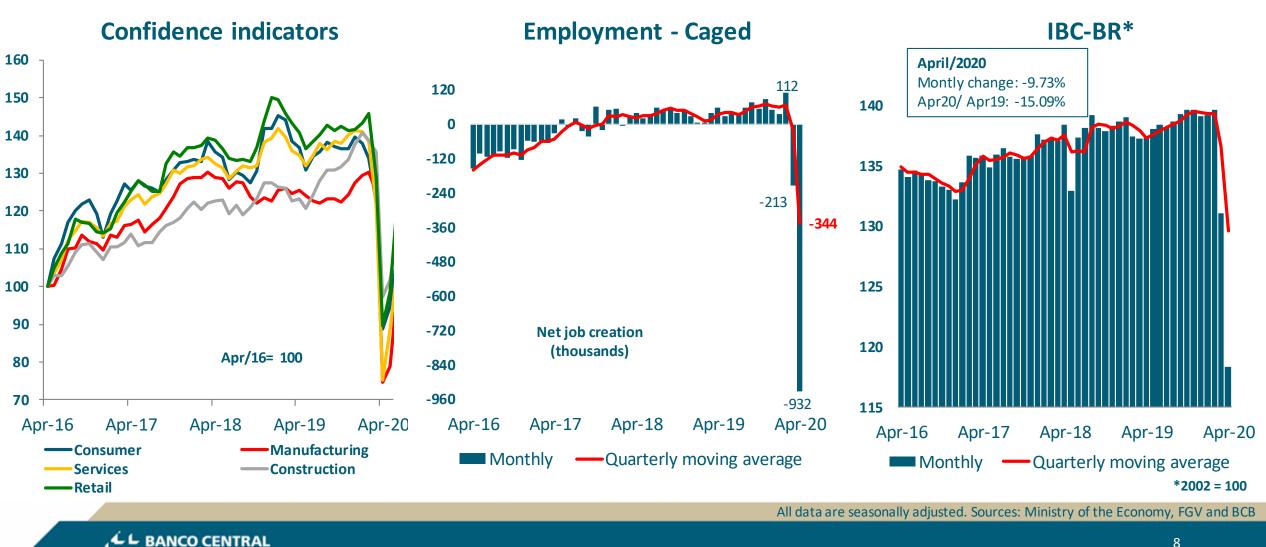
Focus Expectations – Growth for 2020

Brazil: Impact of Covid-19

Widespread effect on the economy

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Shock on activity **Domestic Economy**



Brazil: Impact of Covid-19

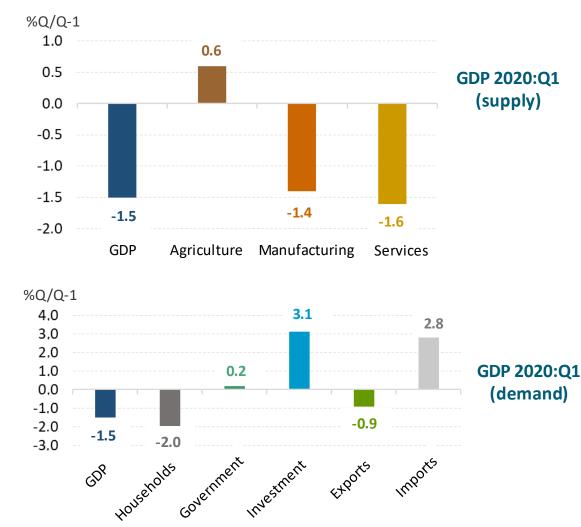
GDP 2020:Q1 shows a sharp drop in activity

GDP – Seasonally adjusted

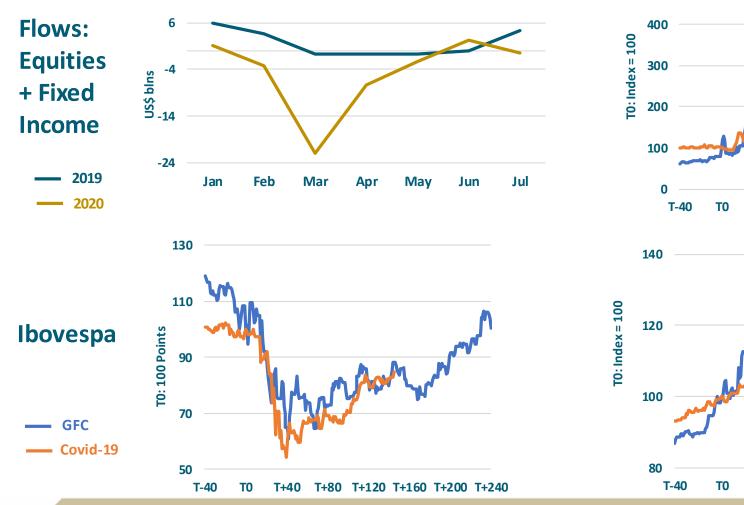


Shock on activity

Domestic Economy



Local assets performance and flows



Compared numbers

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Global Shock Domestic Markets



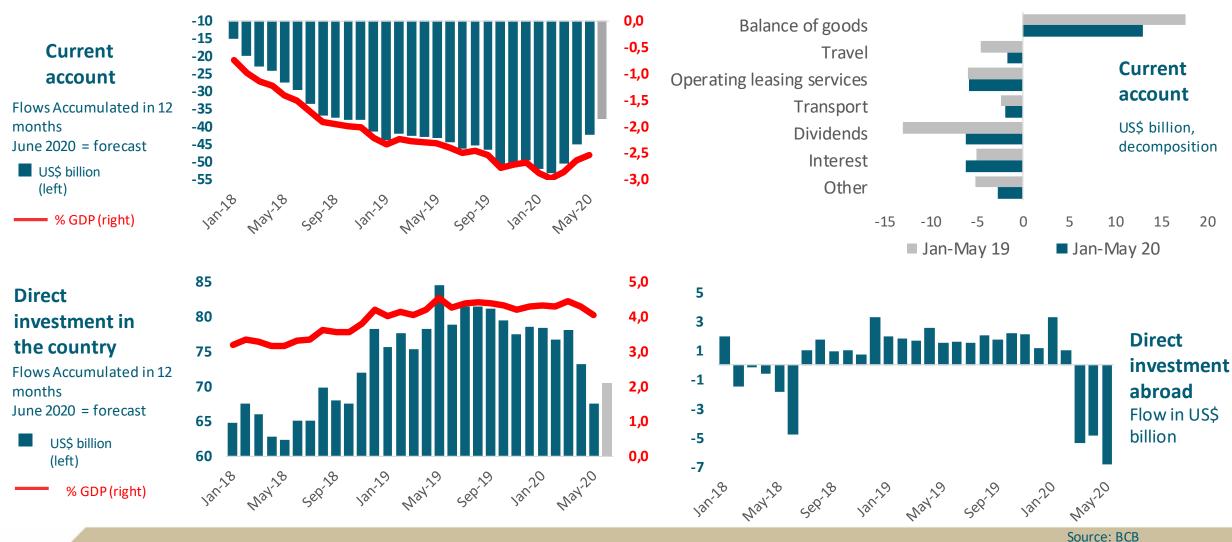
 $T0 \rightarrow GFC: 09/15/2008; Covid: 02/12/2020$ 10

External accounts

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Capital outflows will accommodate and external accounts will improve

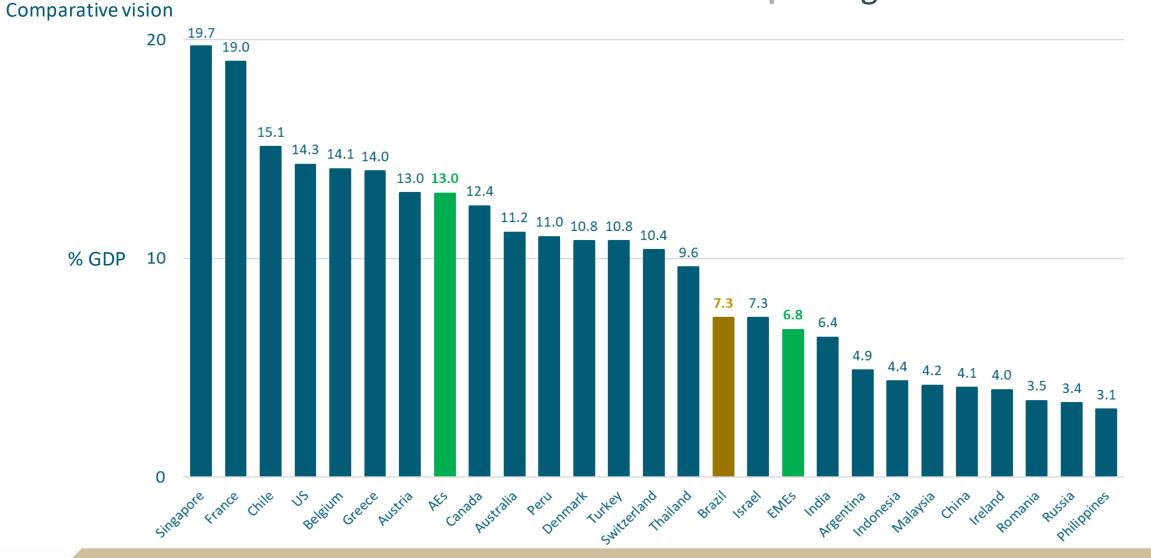


Global Shock

Domestic Economy

Fiscal Response

Global Shock Facing the crisis





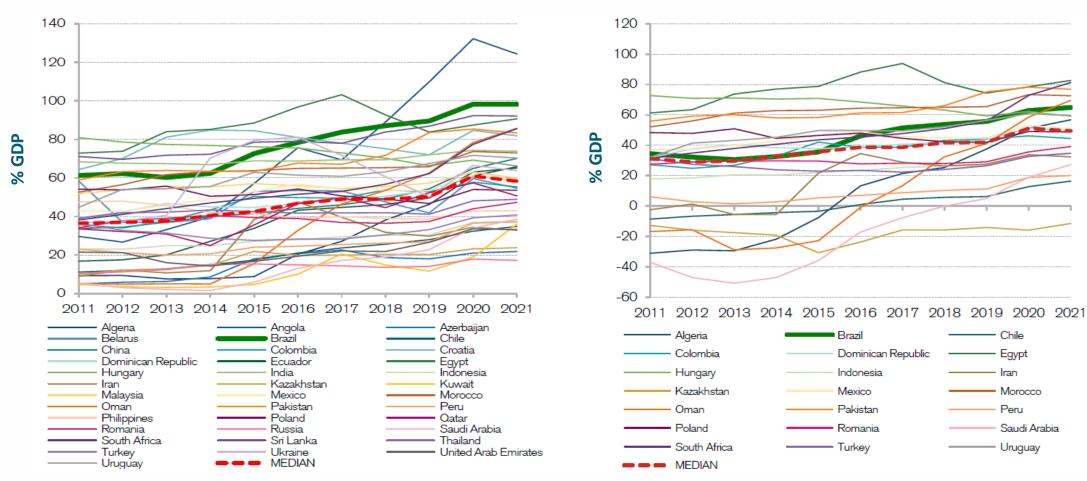
Sources: IMF, UN and BCB. Updated to 07/10. Data include credit guarantees. 12

EMEs: Debt evolution

Gross Debt

Global Shock Facing the crisis

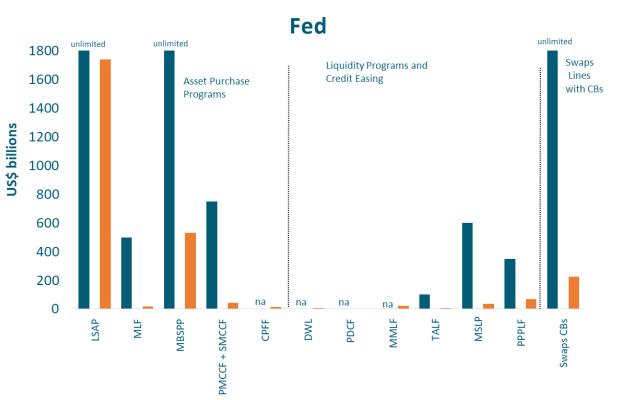
Net Debt



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Central Banks' response

Programs result in large liquidity injection into financial systems



LSAP = Large-Scale Asset Purchase MLF = Municipal Liquidity Facility MBSPP = Mortgage-Backed Securities Purchase Program PMCCF = Primary Market Corporate Credit Facility SMCCF = Secondary Market Corporate Credit Facility CPFF = Commercial Paper Funding Facility DWL = Discount window lending PDCF = Primary Dealer Credit Facility MMLF = Money Market Mutual Fund Liquidity Facility TALF = Term Asset-Backed Securities Loan Facility MSLP = Main Street Lending Program PPPLF = Paycheck Protection Liquidity Facility

Announced

Global Shock

Facing the crisis

ECB Full Allotment Full Allotment Full Allotment 1600 Asset Purchase Liquidity Liquidity Programs Programs 1400 in USD and Credit Easing 1200 **s** 1000 800 **s** 60 600 400 200 na 0 LTRO PELTRO РЕРР ≡ Liq USD АРР TLTRO I

> PEPP= Pandemic Emergency Repurchase Program APP = Asset Purchase Programs LTRO = Long Term Refinancing Operations PELTRO = Pandemic Emergency Refinancing Operations TLTRO III = Targeted Long Term Refinancing Operations Liq. USD = Liquidity in US\$

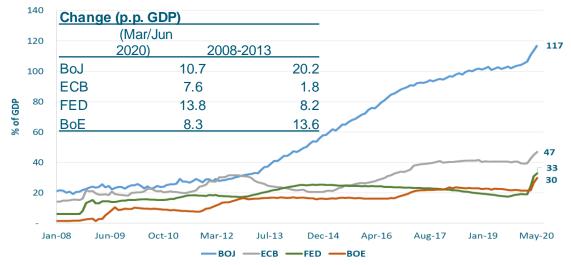
Implemented*

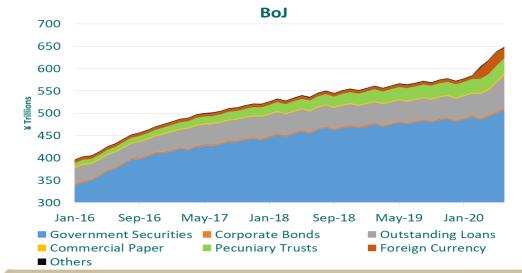


Central Banks' response

Sharp balance sheets expansion

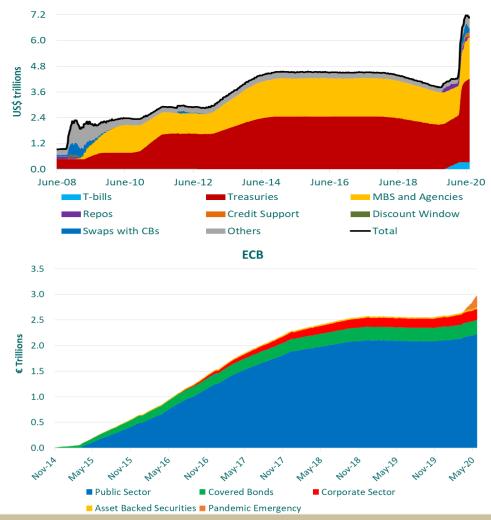
Central Banks Balance Sheet





Global Shock Facing the crisis

FED



Source: FED, ECB, BOJ e Bloomberg

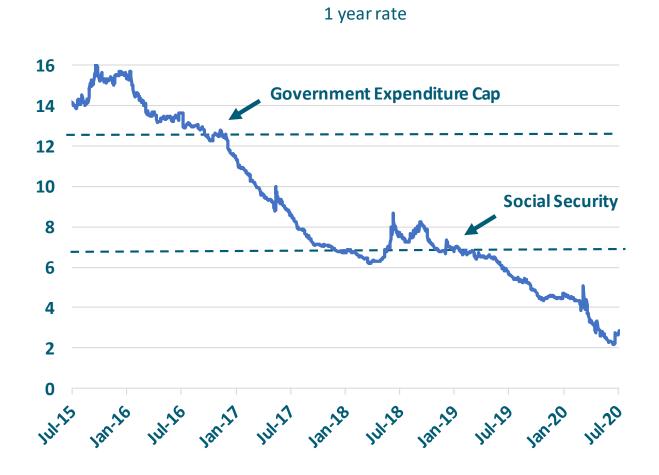


Room for conventional policies

Brazil: cautious MP actions

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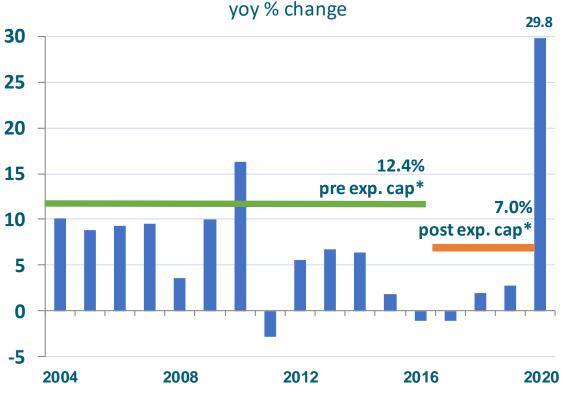


Structural Interest Rate Reductions

Macroeconomic Outlook

Monetary Policy

Real Public Spending



*Overnight annualized Selic

Source: Bloomberg

Source: BCB, 2020 forecast

16

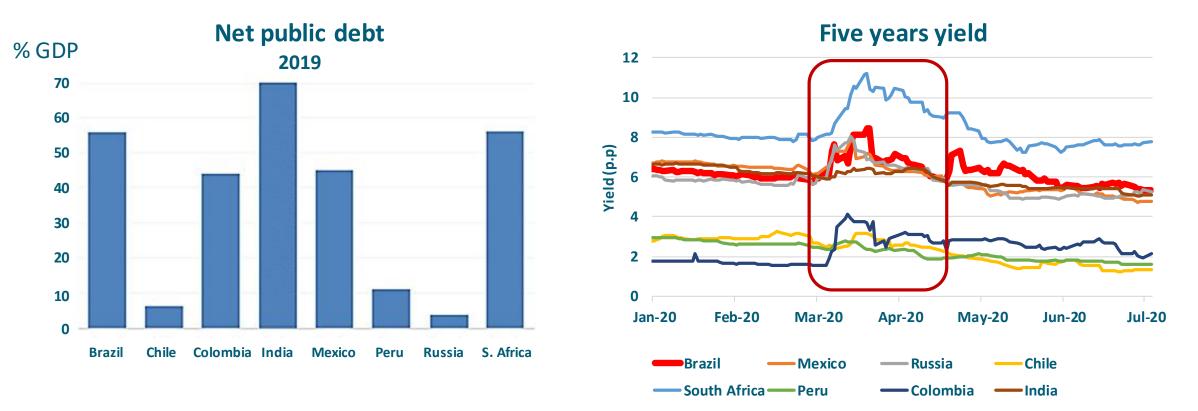
Room for conventional MP

Macroeconomic Outlook

Monetary Policy

Part of EMEs faces policy constraints

High debt: relevant risk factor



Fonte: IMF, Standard & Poor's



Source: Bloomberg

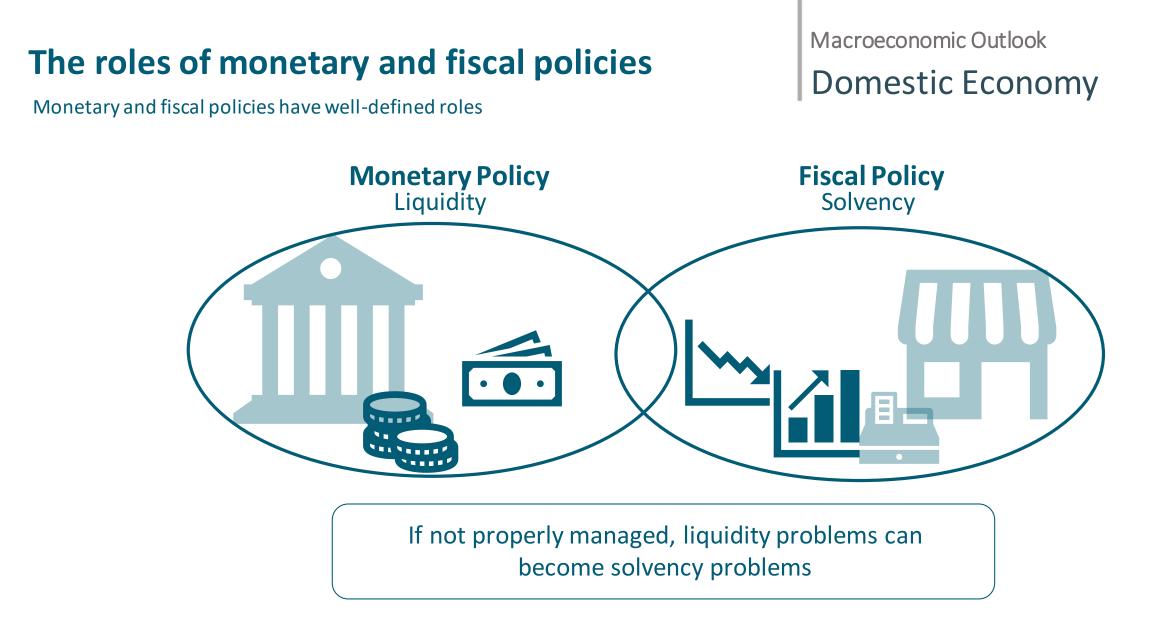
Monetary Policy

Macroeconomic Outlook

Domestic Economy

- In its last meeting, the Copom unanimously decided to lower the Selic rate by 0.75 percentage point to 2.25% p.a.
- The Copom believes that the current state of affairs continues to recommend an unusually strong monetary stimulus, but it recognizes that the remaining space for monetary policy stimulus is uncertain and should be small.
- For the next meetings, the Committee sees as appropriate to evaluate the impact of the pandemic and of the set of credit and transfer programs in place and foresees that any possible adjustment to the monetary stimulus would be residual.
- The Committee recognizes that the variance of its balance of risks has increased and that further information on the evolution of the pandemic, as well as a decline in fiscal uncertainty, will be essential to determine its next steps.







Summary Measures' impacts

		2		
Measure		Potencial	Implemented	2008
Liquidity support				
Reserve requirementes + change in LCR regulation		R\$ 135 bn	R\$ 135 bn	-
Adittional reduction in reserve requirements		R\$ 70 bn	R\$ 70 bn	R\$ 82 bn
More flexibility on LCA regulation		R\$ 2.2 bn	R\$ 2.2 bn	-
Loan backed by LFs guaranteed by credit operations		R\$ 670 bn	R\$ 35.2 bn	_
One-year term repos backed by federal govnt. Bonds		R\$ 50 bn	R\$ 23.2 bn	R\$ 25 bn
New Term Deposit with Special Guarantees (NDPGE)		R\$ 200 bn	R\$ 10.7 bn	R\$ 10 bn
Loans backed by debentures		R\$ 91 bn	R\$ 3 bn	-
Change in reserve requirements on savings deposit	ts	R\$ 55.8 bn	R\$ 0.7 bn	_
	Total	R\$ 1274.0 bn	R\$ 280.0 bn	R\$ 117 bn
Capital Relief 1				
Overhedge		R\$ 520 bn	R\$ 520 bn	-
Reduction of the Additional Principal Capital (ACP) fac	tor	R\$ 637 bn	R\$ 637 bn	_
Reduction in the capital for credit operations for SME	s	R\$ 35 bn	R\$ 35 bn	-
Reduction in capital for S5 segment		R\$ 16.5 bn	R\$ 16.5 bn	-
Reduction in capital for DPGE exposures		R\$ 12.7 bn	**	-
Working capital for business preservation (CGPE)		R\$ 127 bn	**	_
	Total	R\$ 1348.2 bn		_
More flexibility for credit renegotiations		*R\$ 3200 bn	R\$ 744.5 bn	_
Asset Purchases				
Asset purchases in secondary markets		N.D.	**	-
Other measures				
Swap lines with the Federal Reserve		US\$ 60 bn		US\$ 30 bn
Creation of special credit lines for SMEs		R\$ 40 bn	R\$ 4.5 bn	_
Real estate backed loans		R\$ 60 bn	**	-
				Source: BCB
			11	

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Updated to 07/13

20

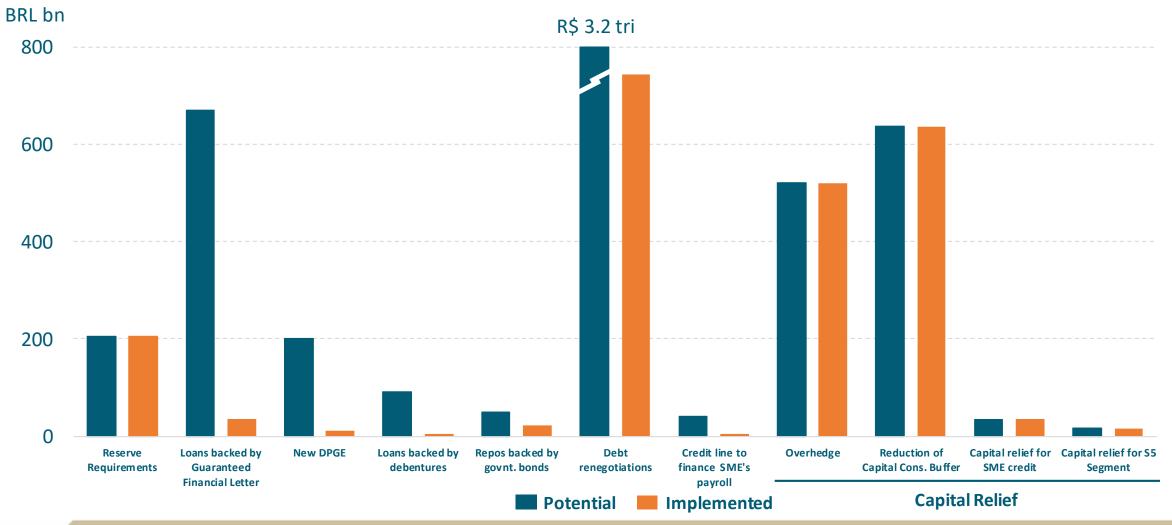
[']Potencial impact on credit provision. U ^{*} Credit operations volume potentially benefited by the measure.

** New measures.

Central Bank of Brazil Response

Liquidity support and capital relief

Measures Facing the crisis





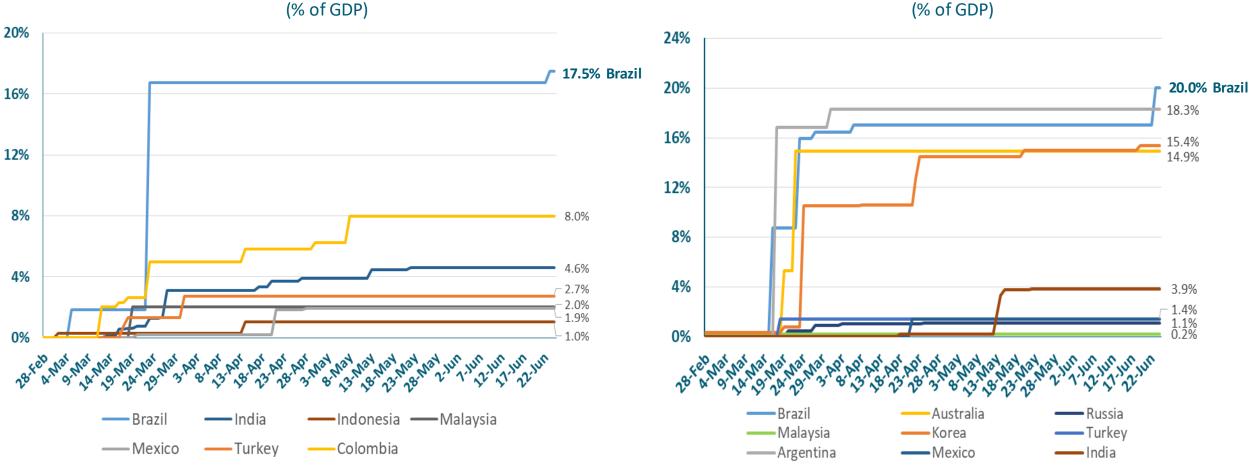
Emerging markets economies

Liquidity Support

Covid-19 measures - Comparative overview

Covid-19 Outbreak Facing the crisis





Source: FSB/BCB – until July 7th

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Debentures trading on the secondary market

Trading volumes and spreads of the top 100 negotiated debentures are close to pre-Covid19 crisis level. Higher risk debentures still trade at higher spreads.

BRL million p.p. Debentures AA - A Top 100 Daily volume, average volume and spread 750 4,0 3,5 3,0 500 2,5 1,9_{2,0} 1,5 250 1,0 190 0,5 0 0.0 Nov-19 Dec-19 Jan-20 Feb-20 Mar-20 Apr-20 May-20 Jun-20 Daily Volume Average Volume (20 days) - Spread (right)

Private bonds Domestic Economy

Debentures B – C – D

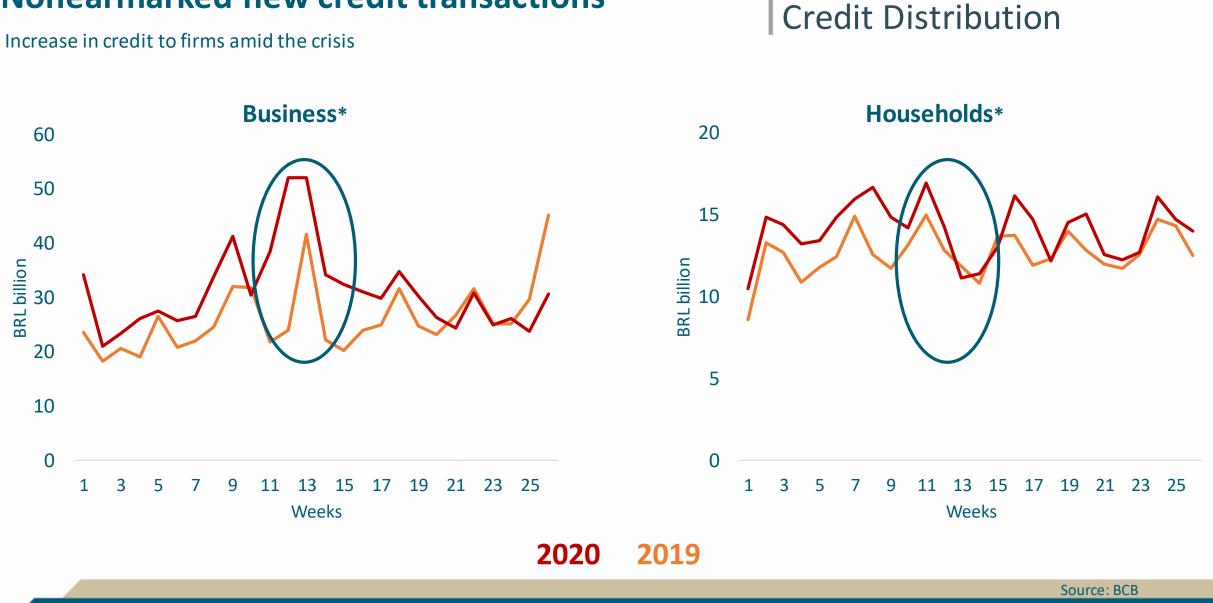
Daily volume, average volume and spread



* Data until June 23rd 2020.

BRL million

p.p.



Nonearmarked new credit transactions

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* Not including overdraft and credit card. Weekly data, accumulated over the last five working days, up to June 26th.

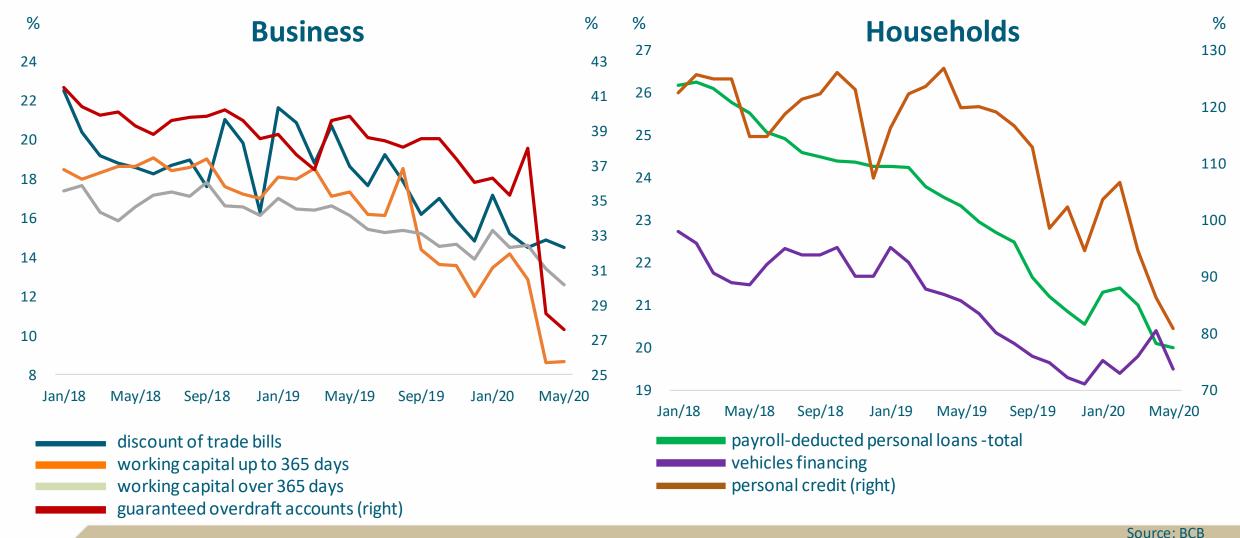
Effects of measures

24

Average interest rates: new credit transactions

Effects of measures Credit Cost

Nonearmarked credit (% p.y.)



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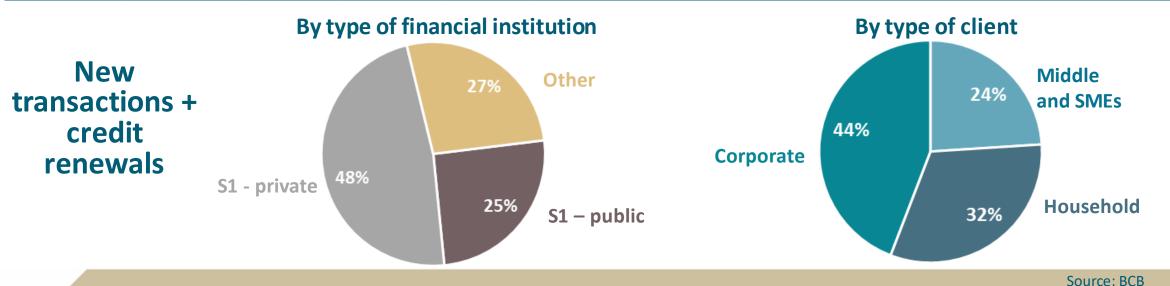
New transactions and credit renewals

Effects of measures

Credit Distribution

From March 16th to July 3rd, in BRL billion

Type of financial institution	Segment		New t	ransactior	ns (1)	Credit renewals (2)					
		Corporate	Middle	SME	Household	Total	Corporate	Middle	SME	Household	Total
	S1 - public	35.6	13.9	17.7	79.3	146.4	8.3	17.2	21.6	61.2	108.3
	S1 - private	202.4	35.7	34.2	69.5	341.8	79.6	16.3	12.7	29.6	138.1
Banks	S2	44.5	6.8	1.3	16.2	68.8	3.9	0.4	0.1	0.2	4.6
	S3	42.3	14.1	3.0	22.8	82.1	12.2	2.3	1.2	5.6	21.2
	S4	10.7	8.2	1.9	6.2	27.1	1.8	3.3	0.2	3.3	8.6
Cooperatives	S3, S4 and S5	1.7	10.8	13.8	23.0	49.3	0.6	2.0	2.3	3.2	8.1
Total		337.2	89.4	72.0	217.0	715.6	106.4	41.6	38.0	103.0	289.0



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(1) Includes debentures totaling BRL 33.7 billions. (2) Includes: full renewal of the credit operation, including new credit; as well as renegotiations with changes in interest rate and guarantees.

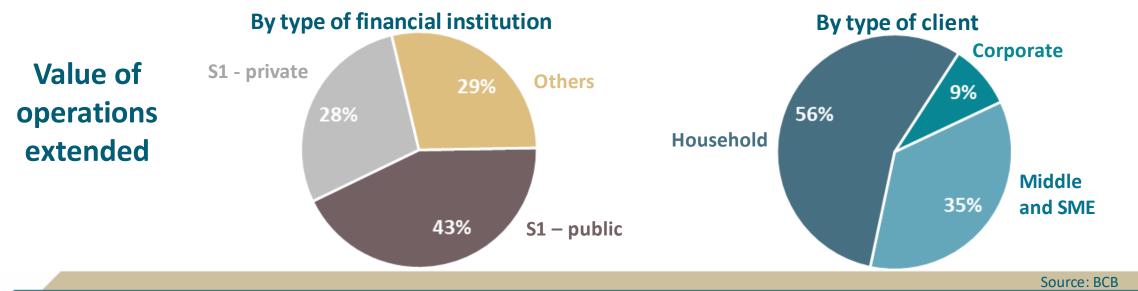
26

Debt renegotiation: operations that had installments extended after the new CMN and BCB's regulation

Effects of measures

Credit Distribution

Type of financial institution		Corporate		Middle		SME		Household		Total		
	Segment	Number of contracts	Value of operations	Number of contracts	Value of operations		Value of operations	Number of contracts	Value of operations		Value of operations	Install- ments value
Banks	S1 - public	874	12.0	10,607	15.7	486,840	33.5	3,630,795	259.8	4,129,116	321.0	31.9
	S1 - private	5,347	33.9	111,764	27.1	651,603	38.5	5,651,273	112.1	6,419,987	211.7	36.1
	S2	1,152	16.3	10,375	110.8	44,136	1.1	1,072,510	22.4	1,128,173	150.5	10.2
	S3	1,113	2.5	43,492	7.8	12,407	1.4	156,365	9.9	213,377	21.6	7.1
	S4	344	0.7	57,695	6.3	6,900	1.5	85,403	3.2	150,342	11.7	3.8
Cooperatives	S3, S4 and S5	209	0.3	19,587	7.4	229,400	12.0	501,222	8.4	750,418	28.0	4.7
Total		9,039	65.8	253,520	175.0	1,431,286	87.9	11,097,568	415.7	12,791,413	744.5	93.7



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From March 16th to July 3rd, in BRL billion

Note: The data refer to the extension of installments of operations, maintaining the same interest rate

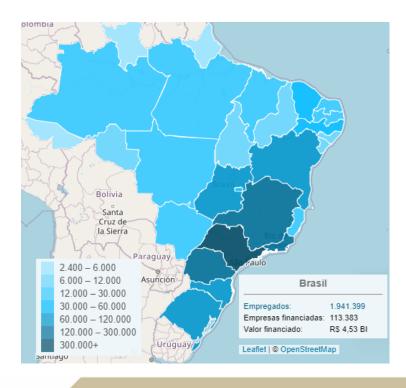
PESE – Emergency Employment Support Program

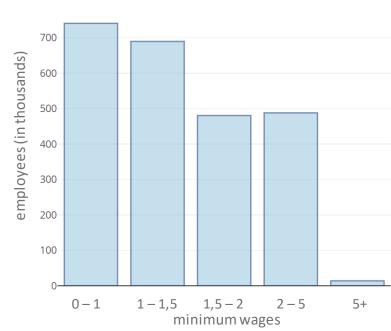
The program^{*} strongly benefits low wage employees in the whole country

1.941.399

employees

Geografic Distribution





113.383

funded firms

ļ

Wage Distribution

Effects of measures Credit Distribution



Program enhancement – MP 944/20

1) To include firms with higher revenues in 2019: R\$ from 10 to R\$ 50 millions.

2) Extension of the program by 2 month.

3) Credit to firms keeping at least 50% of their employees.

Expected additional impact:**

1) R\$ 5 billion: additional months to currently eligible firms;

2) R\$5 billion: extension to new firms.

Total program:**

R\$ 15.5 billion

28

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- * Data updated up to 06/30/2020
- ** Preliminary values reflecting potential demand based upon precrisis data (subject to future revision)

INCLUSION

COMPETITIVINESS

TRANSPARENCY

EDUCATION

BC#

# INCLUSION # COMPETITIVENESS # TRANSPARENCY # EDUCATION	
COOPERATIVE CREDIT	
MICROCREDIT	
CURRENCY CONVERSIBILITY	
INITIATIVES FOR CAPITAL MARKET (IMK)	
INNOVATION	
INTERNATIONAL RESERVES	
RURALCREDIT	
HOUSING CREDIT	
RELATIONSHIP WITH CONCRESS	
TRANSPARENCY OF MONETARY POLICY	
COMMUNICATION PLAN FOR BCB ACTIONS	
RELATIONSHIP WITH FOREIGN INVESTORS	
FINANCIAL EDUCATION	

The start

Agenda BC# – Instant payments

- # Instant payments PIX
- > Public consultation completed
- > Financial institutions applied to membership and started homologation cycle starts with mandatory testing
 > To be launched in November 2020

Highlights for 2020





Highlights for 2020

Agenda BC# – Open banking

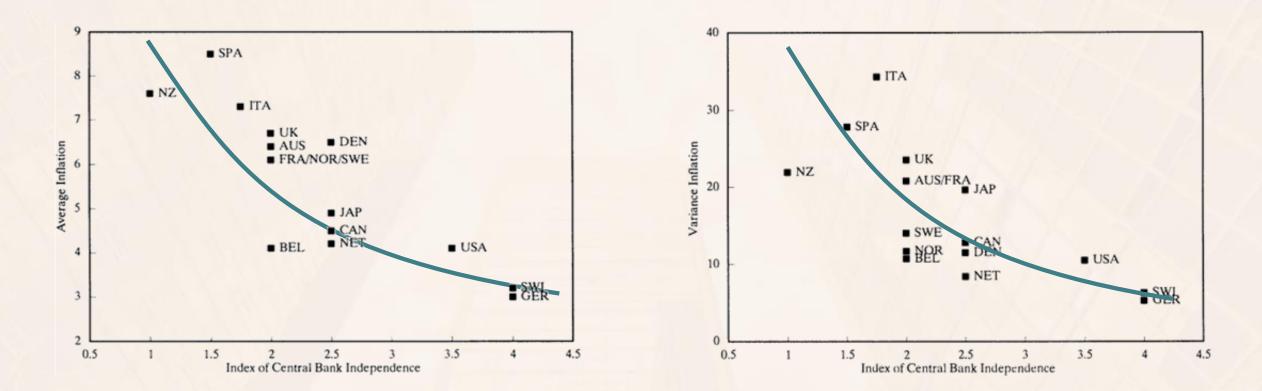
> Operating rules approved> Implementation schedule



Agenda BC# – BCB Autonomy

Highlights for 2020

> Countries with more autonomous CBs have lower inflation level and volatility



Agenda BC# – Main Achievements

2020

- Measures to fight the economic effects of the Covid-19 crisis ٠
- Regulation on issuance of electronic trade receivables
- Open-banking regulation
- PIX BCB's Instant Payment arrangement
 - Brand launch



- Homologation phase; public release expected for November/2020
- Credit cooperatives allowed to issue Real Estate Credit Bills (LCI)
- Agreement between BCB and the National Treasury Secretariat (STN) to use instant payments



THANK YOU

35

ROBERTO CAMPOS NETO Governor of Banco Central do Brasil July 14, 2020