

# **Workshop on Fast Payments**

**Brasília-DF** December



**Hugo Mira** 

Banco de Portugal - Head of Payment Systems Development and Regulation Division

#### Agenda

#### 1. Framework

The evolution of payments Current challenges Instant payments

#### 2. Instant payments in Portugal

Overview Caixa Plim MB Way

# **3. Cooperation in the payments area** CISP

Payment Systems Forum

4. 41 days with innovative payment solutions



# 1. Framework

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#### Where do we come from?

Payment instruments have evolved through time in order to address user needs









Bartering

Convertible currency

Fiat money

Cheque



Credit transfer



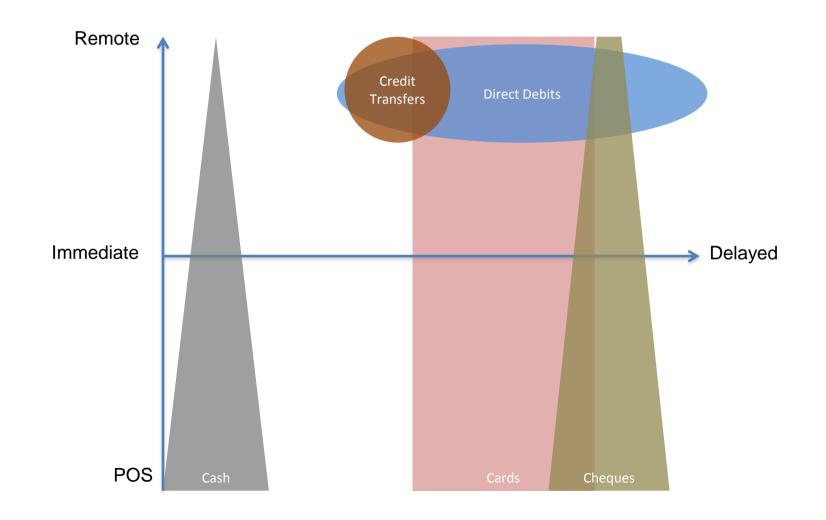




Direct debit



#### Availability of funds vs point of interaction





User needs are changing... again...

# World | Jan. 2016 7395 million inhabitants 27% 31% 46% 5:

27%31%46%51%Active<br/>mobile<br/>social<br/>usersActive<br/>usersInternet<br/>usersUnique<br/>mobile<br/>users

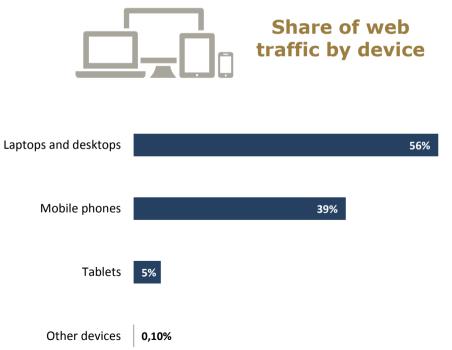
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Source: We are social.

User needs are changing... again...

# World | Jan. 2016



Source: We are social.

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User needs are changing... again...

# Mobile trends



Source: http://www.moovweb.com/blog/mobile-commerce-trends-2016.

User needs are changing... again...

# Mobile trends



'Gomez, "What Users Want from Mobile." 2Google, The Mobile Playbook, 2nd Edition. 3Statista, "Why do online shoppers leave without paying?"

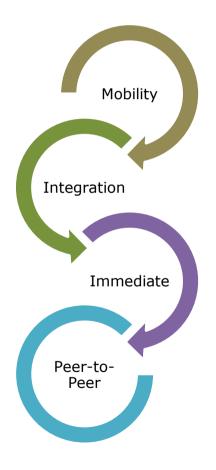
Source: http://www.moovweb.com/blog/mobile-commerce-trends-2016.

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User needs are changing... again...



- . Mobile payments
- . Mobile POS (MPOS)
- . Mobile banking
- . Digital wallets
- . Contactless payments (NFC)
- . DLT & Blockchain
- . Instant payments

"fast payments can be defined as payments in which the transmission of the payment message and the **availability of final funds** to the payee occur in **real time** or near-real time and on as near to a **24-hour and 7-day** (24/7) basis as possible."

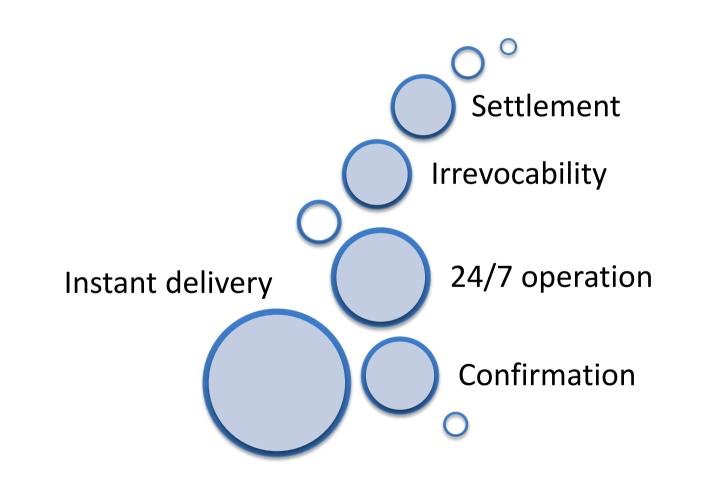
**Bank for International Settlements** 

"electronic retail payment solutions **available 24/7/365** and resulting in the **immediate** or close-to-immediate **interbank clearing** of the transaction and **crediting** of the payee's account with confirmation to the payer (within seconds of payment initiation). This is irrespective of the underlying payment instrument used (credit transfer, direct debit or payment card) and of the underlying arrangements for clearing (whether bilateral interbank clearing or clearing via infrastructures) and settlement (e.g. with guarantees or in real time) that make this possible."

Euro Retail Payments Board

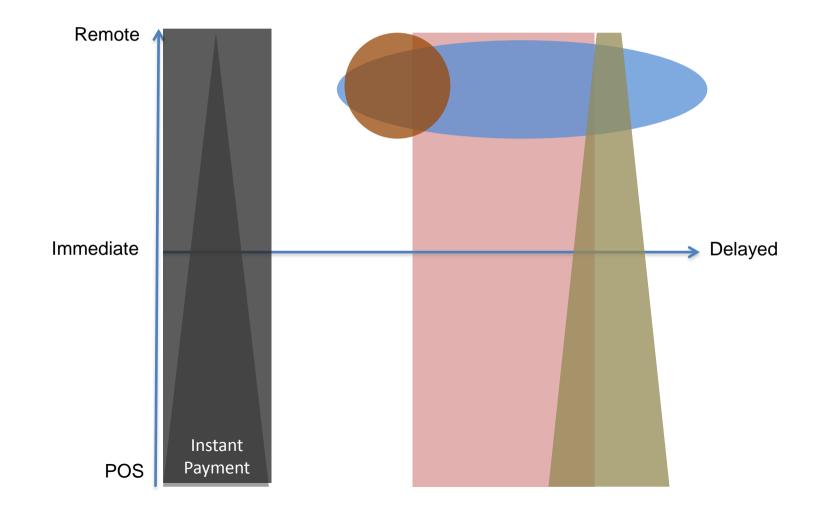
#### What are instant payments?





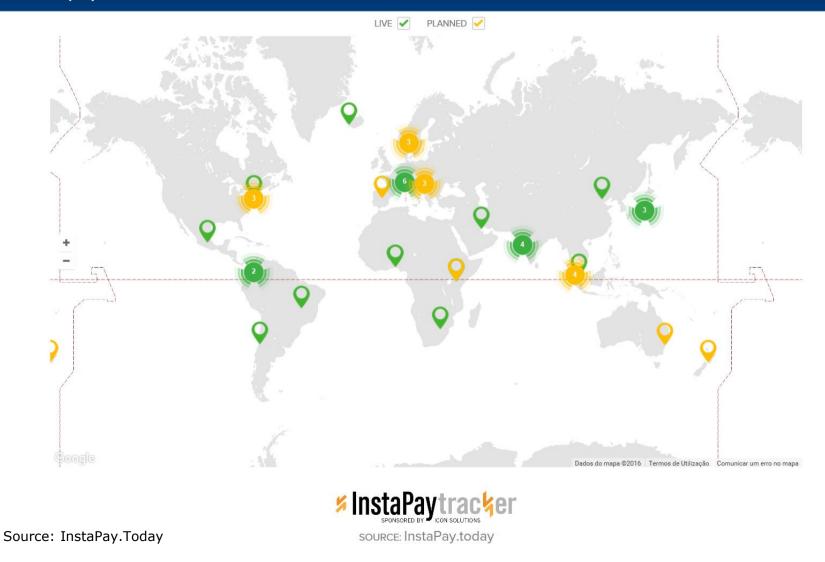


#### Availability of funds vs point of interaction

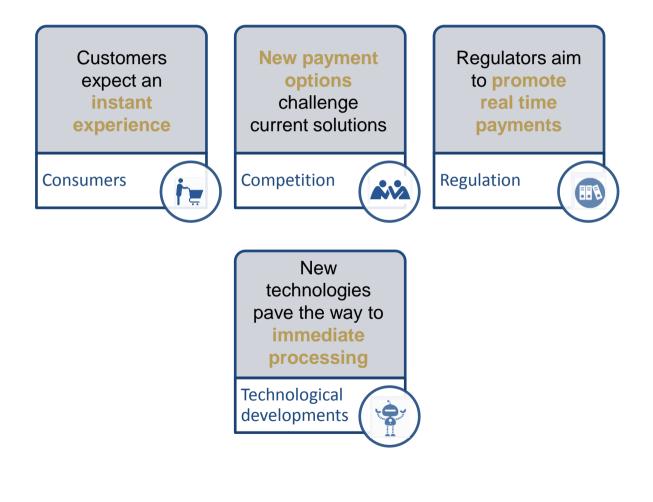


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#### Instant payment solutions across the world



Key drivers of instant payment solutions



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#### Key benefits

#### Consumers

- Immediate transfer of funds 24/7/365
- Immediate peer-topeer payments
- Flexible and convenient
- Eases the development of innovative products on smart devices

#### Merchants

- Immediate transfer of funds 24/7/365
- Facilitates payment reconciliation and cash flow management
- Promotes
   e-invoicing and
   e-billing
- Reduces delays in payments
- Reduces risks in ecommerce

#### Banks

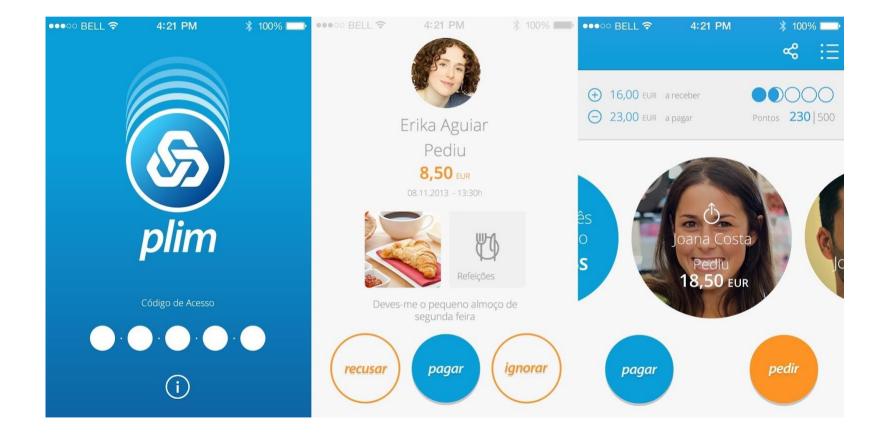
- Promotes new business opportunities
- Strengthens the relation with costumers
- Increases the number of clients
- Generates
   competitive
   advantages
- Modernizes the infrastructures

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# 2. Instant Payments in Portugal

#### Caixa Plim





#### Caixa Plim



Service of immediate transfers available for clients of a Portuguese bank

.Uses the phone number

.Service provided through an APP

.Maximum amount per operation: EUR 20

.Maximum amount per day: EUR 60

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# MB WAY RESTAURANT MBWAY . Ť Ť 14 100

# **Instant Payments in Portugal**

#### MB Way





#### MB Way



- .New platform for mobile payments
- .Card based operations (connected with phone number)
- .Funds immediately available with the transfer, after the acceptance by the beneficiary
- Limit of EUR 750 per transaction, EUR 2500 sent or received and 20 transactions per month

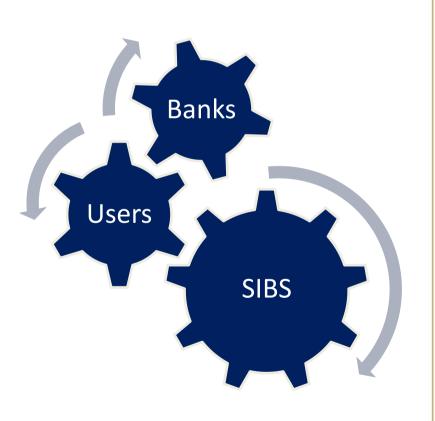
# L BANCO CENTRAL **Instant Payments in Portugal** MB Way 23 MB WAY

Source: SIBS

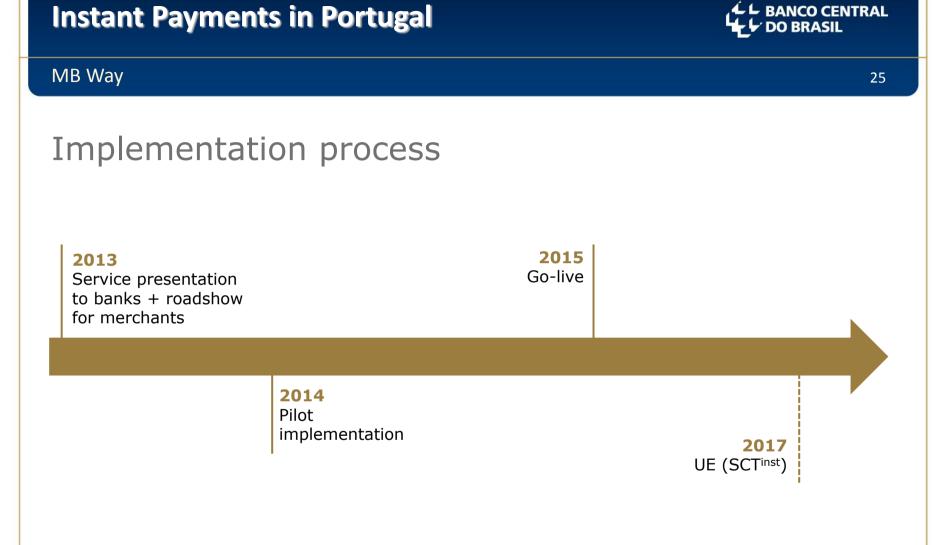


# Implementation process

- .MB Way was mainly a technical development, based on existing card infrastructure
- .SIBS and banks were the key players of this project
- Regular reporting to Banco de Portugal on the implementation and go-live







# Implementation main challenges

- Liaise with payment service providers in order to implement a common solution (take advantage of MB brand awareness)
- .Ensure an adequate implementation schedule agreed with participants
- .Banks needed to be able to ensure the immediate availability of funds in the account
- .Guarantee minimum critical mass in terms of users and merchants (both at POS and online)

Future evolution on instant payments in Portugal

# Adoption of SCT<sup>inst</sup>

#### Settlement layer

• Deferred net settlement in TARGET2

#### **Clearing layer**

- Single model for risk management
- Full pre-funding in cash
- Real time clearing
- Pan-European reach

#### Scheme layer

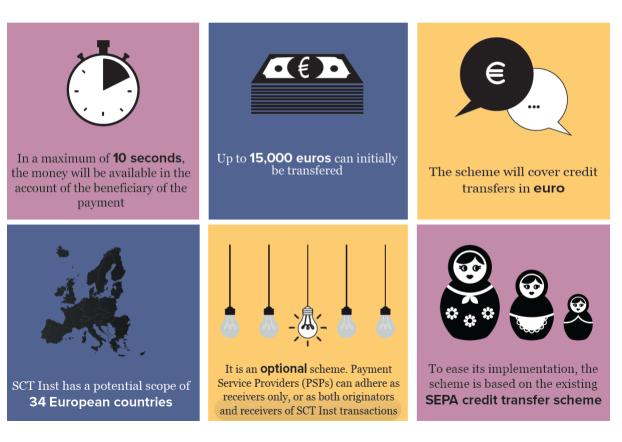
• EPC SCT<sup>inst</sup> scheme

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Future evolution on instant payments in Portugal

# Adoption of SCT<sup>inst</sup>



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28

Source: EPC

Future evolution on instant payments in Portugal

# Adoption of SCT<sup>inst</sup>

#### FLEXIBILITY IS IN THE DNA OF

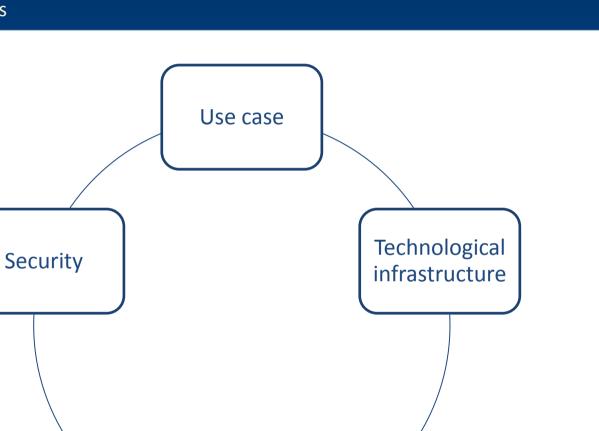
#### **SCT INST**

Source: EPC

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Broad reach

#### Critical success factors



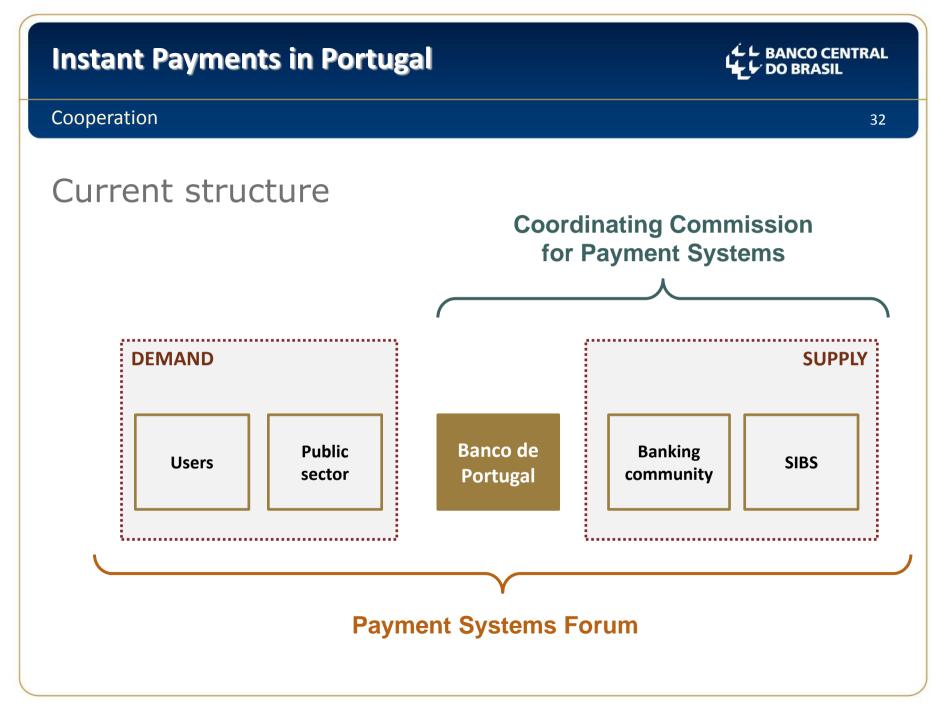
Merchant

adoption

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# 3. Cooperation in the payments area



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# CISP

.Cooperation in the payments area in Portugal dates back to the 70's. In that period the main goal was to introduce developments in cheques and bills of exchange

In 1977, a commission for the technological coordination and organization of the banking sector (CCOI) was implemented. Both Banco de Portugal and commercial banks participated in this commission

. In 1983 SIBS was created to install ATMs and POS terminals in Portugal

In 1997 CISP – **Coordinating Commission for Payment Systems** – was created. Banco de Portugal, commercial banks, the Treasury, the Portuguese banking association and SIBS participate in this committee

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#### CISP

.CISP seeks to:

Promote interbank cooperation for developing and modernizing payment systems and instruments, for greater efficiency and transparency of market practices and for minimizing actual or potential risks

. Identify the strategic themes and define work priorities

Adopt common positions or statements to the benefit of development, efficiency and security of payment systems and instruments in Portugal, in the form of proposals for intervention addressed to Banco de Portugal

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#### Cooperation

# CISP

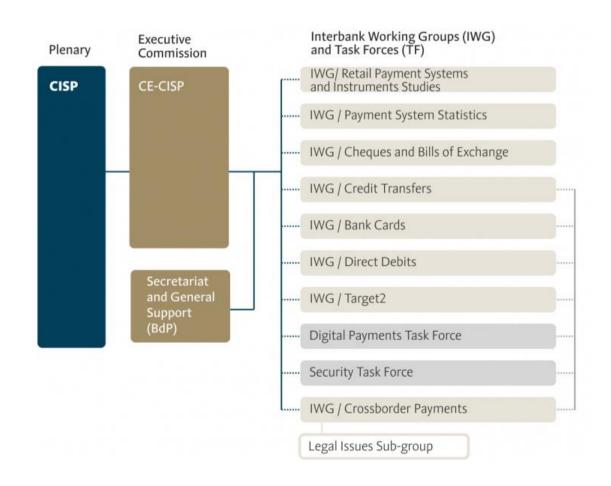
# **CISP** Portuguese Payment Systems Interbank Commission

(Comissão Interbancária para os Sistemas de Pagamentos - CISP)

| Permanent members     | <ul> <li>Banco de Portugal BdP (chairs the Commission)</li> <li>Portuguese Banking Association</li> <li>SIBS Forward Payment Solutions, S.A.</li> <li>Portuguese Treasury and Debt Management Agency</li> </ul> |
|-----------------------|---|
| Non-permanent members | Payment service providers operating in Portugal which participate significantly in payment systems and instruments are non-permanent members.   |

#### Cooperation

CISP



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# Payment systems forum

- .Established in October 2009
- .To promote the dialogue among the main national stakeholders involved in retail payments
- The Forum is an advisory structure of Banco de Portugal and comprises representatives of the national banking community and of the main users of retail payment instruments, such as consumer associations, general government bodies and the corporate sector



# 4. 41 days with innovative payment solutions

41 days with innovative payment solutions

# A real experience

**.Challenge**: 41 days avoiding coins, cash and bank cards

#### .Resources:

.SEQR

- .MB Way
- .Caixa Plim
- .Contactless bracelet

Source: Sábado





41 days with innovative payment solutions

## A real experience

Made 17 km to buy grapes using SEQR in a vending machine

> The list of things that I couldn't buy is bigger than this article. I was not able to use these solutions in my usual restaurant, grocery store and book shop

I received the receipt 12 minutes and 6 attempts after my purchase It took 43 minutes to install the three APPs in the smartphone + 34 km, EUR 13, 82 minutes in the bank branch and 3 weeks to get the contactless bracelet

Buying in physical shops required large preparation: checking participating retail stores before any purchase and ensuring phone battery

High technology!





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