

London School of Economics

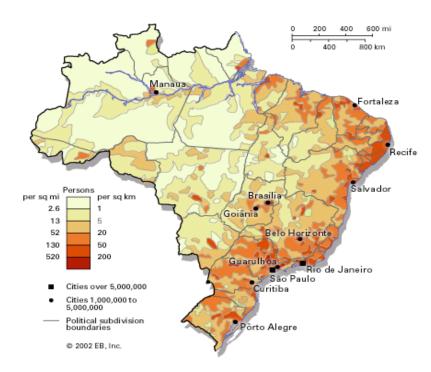
Alexandre Tombini Governor

January 2014



Brazil overview

- Brazil is among the largest countries in terms of territory, population and GDP
- Brazil has vast natural resources, including recently discovered large offshore oil fields, a diverse industrial base, a dynamic and sophisticated private sector, and a well-structured public sector
- Brazil is a vigorous democracy, with free multiparty elections and a stable political system
- Brazil has good relations with all its neighbors and has increased its ties with all regions of the world

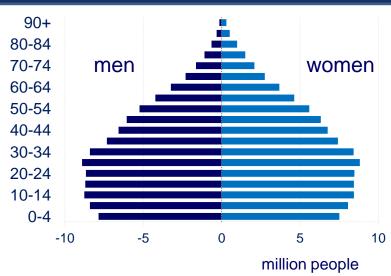


- 7th largest GDP: US\$ 2,253 billion (2012)
- Continental country: 5th largest area 8,515,767 km²
- 5th largest population: 199 million people (2012)



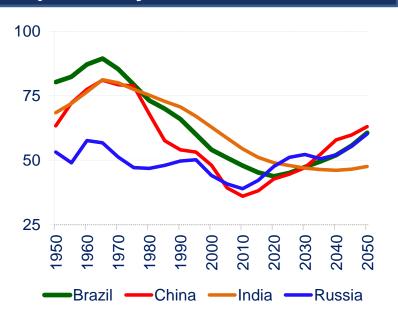
Demographics

Population Pyramid (2012)



 Brazil's population is highly concentrated within the Economically Active Population range

Dependency Ratio



Brazil's dependency ratio is low and declining

Note: The dependency ratio is the ratio of the sum of the population aged 0-14 and that aged 65+ to the population aged 15-64



Social achievements in the past decade

- Reduced poverty: from 27% to 12% of the households
- Reduced inequality
- Grew the middle class: +40 million people
- Created jobs: more than 18 million additional formal jobs (2003-2012); record low unemployment at present
- Increased access to credit and banking services

Main topics

Inflation

Central bank is acting to bring inflation to target

Growth

- Moderate economic expansion
- Rebalancing consumption and investment
- Supply-side initiatives to raise potential growth

UMP Exit

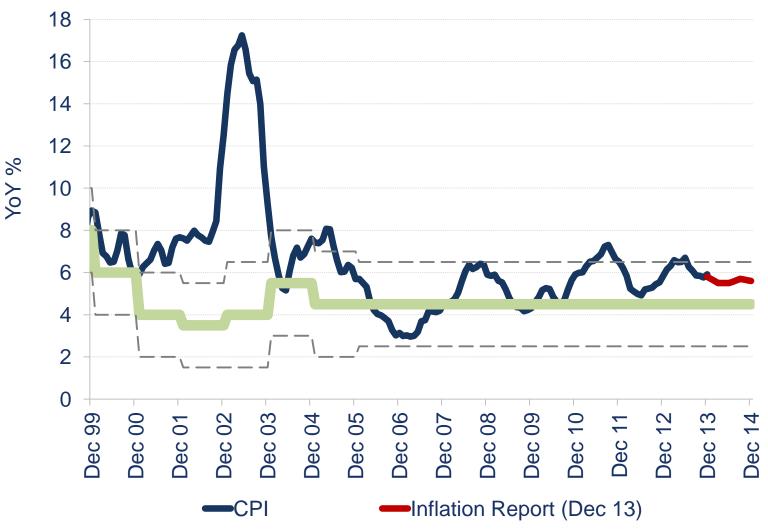
- Net positive for emerging markets
- Brazil has flexible policy framework
- BCB has buffers to smooth the adjustment process



Inflation

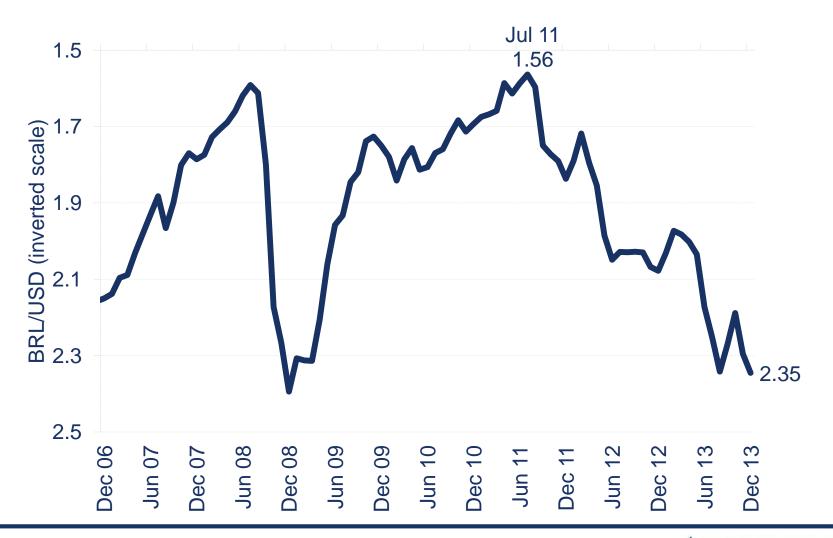
Inflation high but within target band





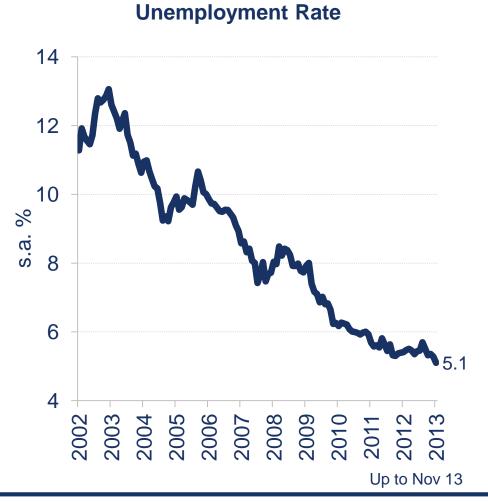
ER depreciation pressuring inflation

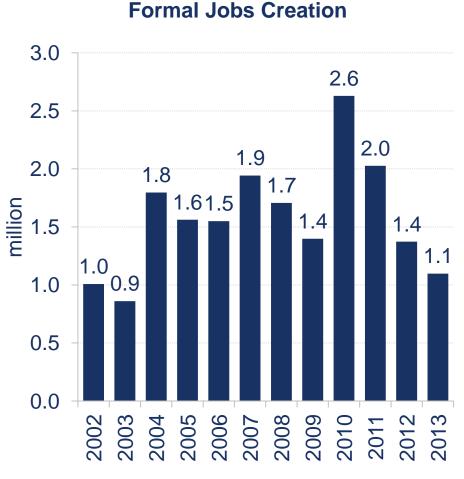
Central bank acting to limit pass-through to domestic prices



Labor market remains tight

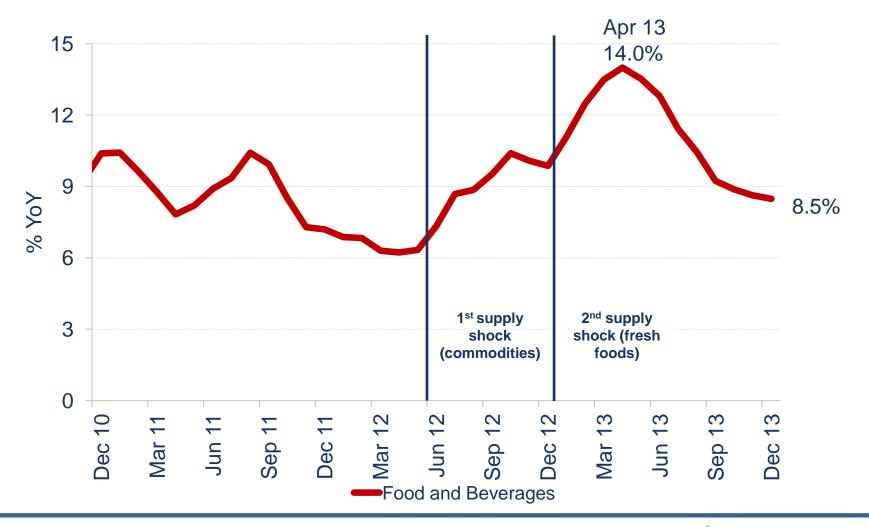
Labor market continues to tighten, but some signs of moderation can be observed



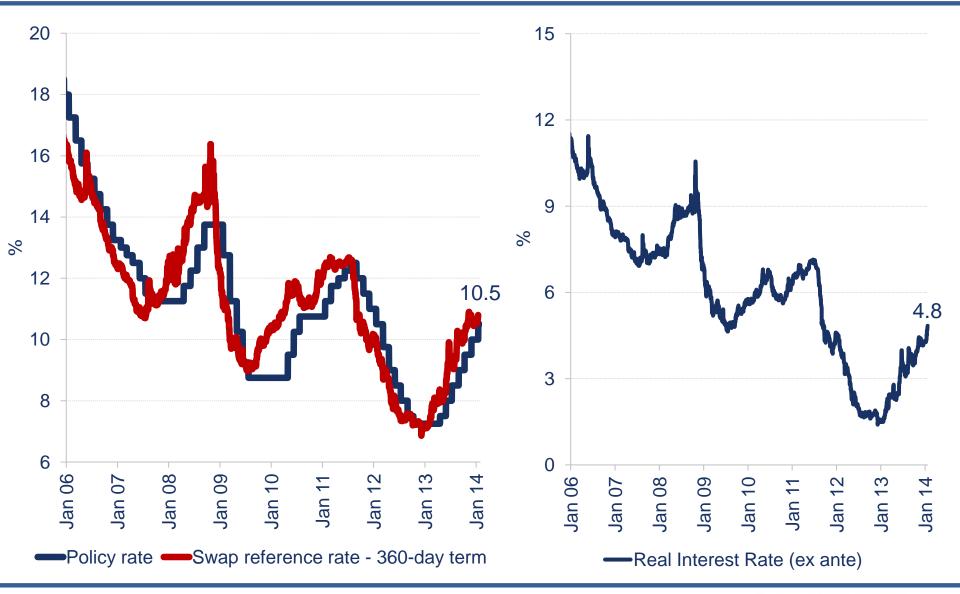


Food price shocks in 2012-2013 hit inflation

Brazil suffered idiosyncratic shocks on top of the global food commodity shocks



Central bank acting to bring inflation to target



Growth

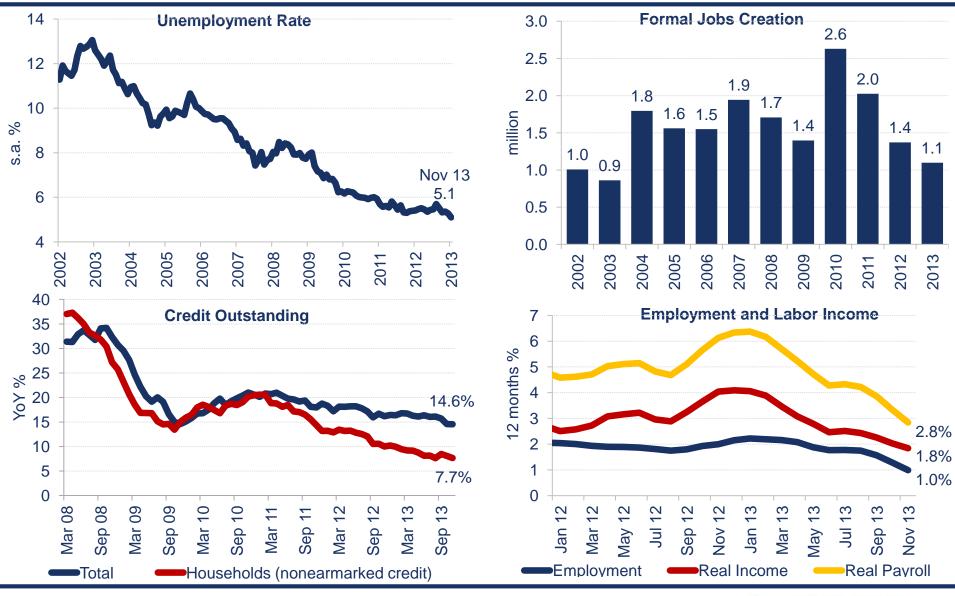
Moderate economic expansion

- Moderate growth to continue in 2014
- Economic growth drivers
 - Employment, wages and credit support consumption
 - Pent-up demand for infrastructure investment
 - More favorable contribution from net exports
- Rebalancing consumption and investment
- Faster growth requires strengthening confidence

Growth Demand

Support for domestic demand

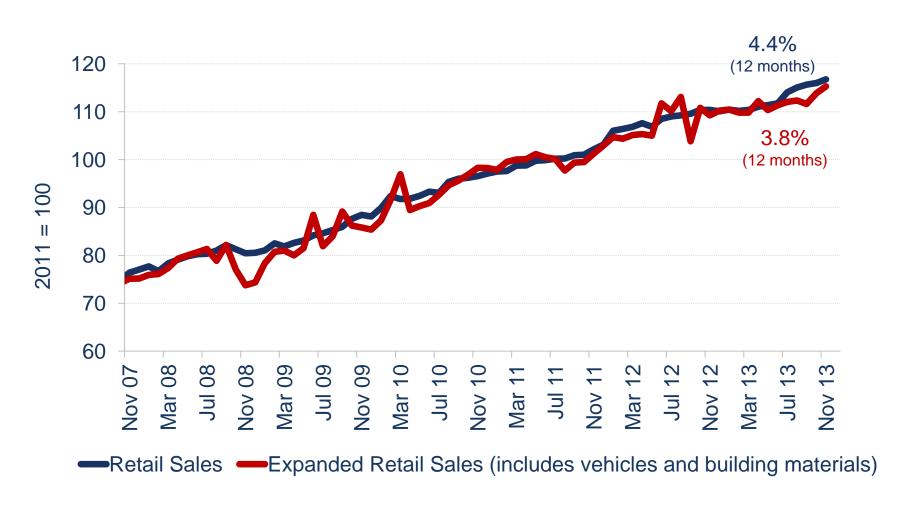
Source: IBGE / MTE / BCB



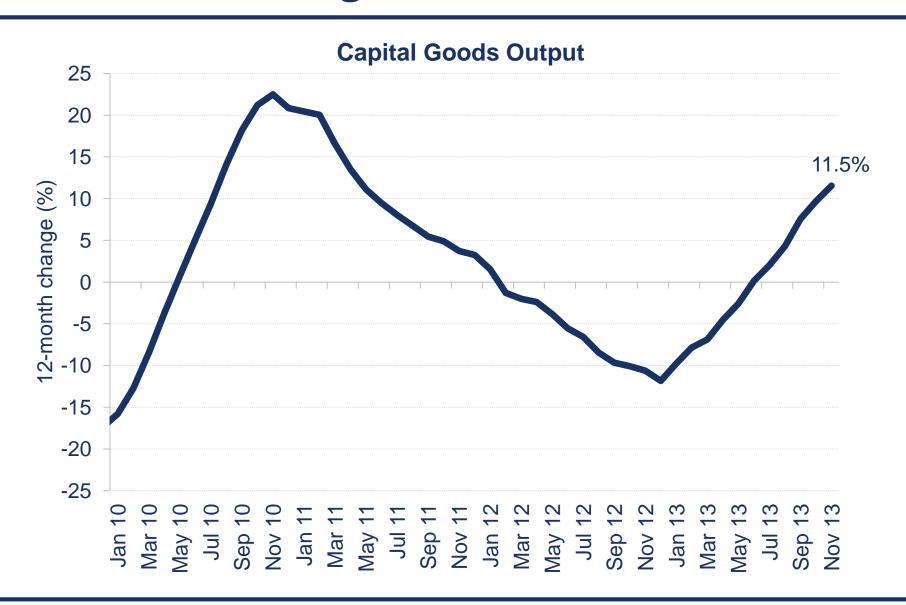


Consumption remains strong

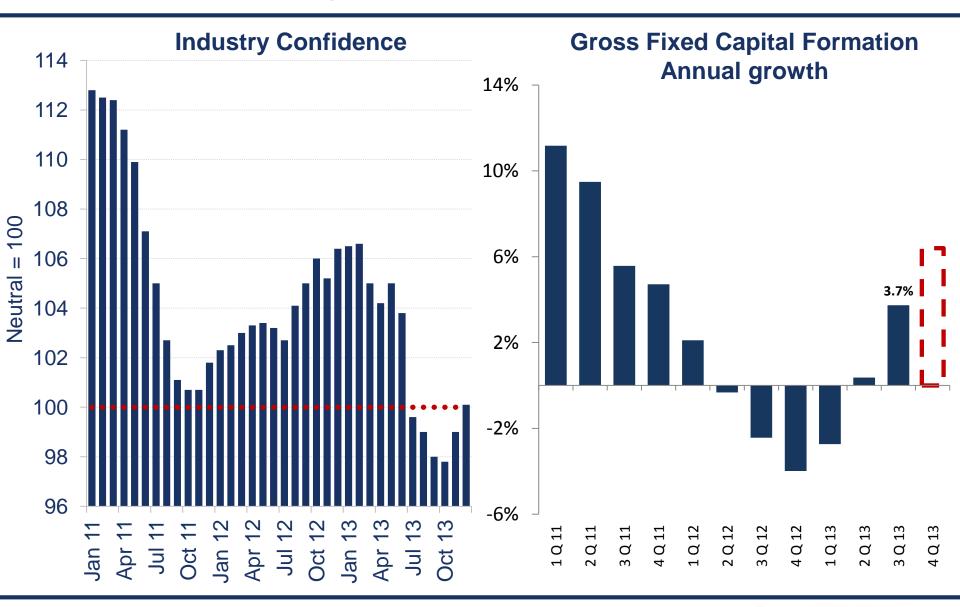




Investment strong in 2013



Confidence key for investment

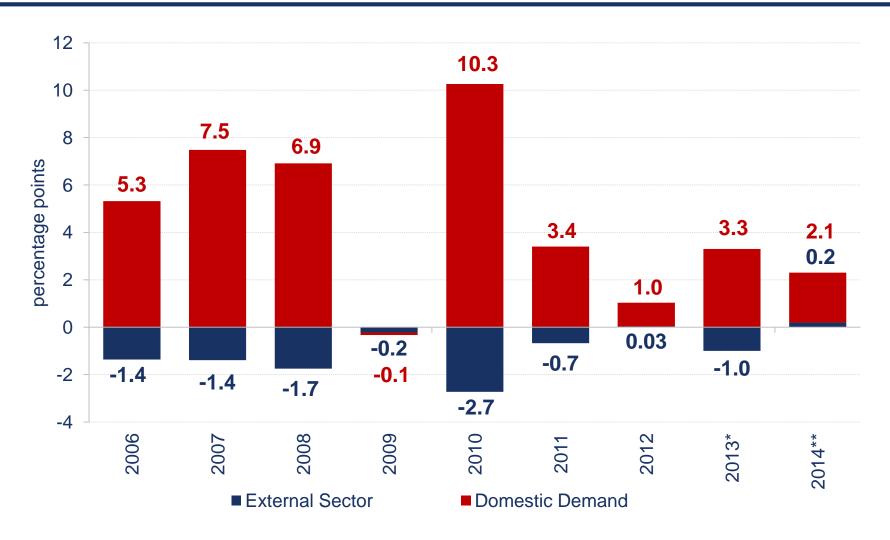


Net exports drivers





Net exports should contribute to growth



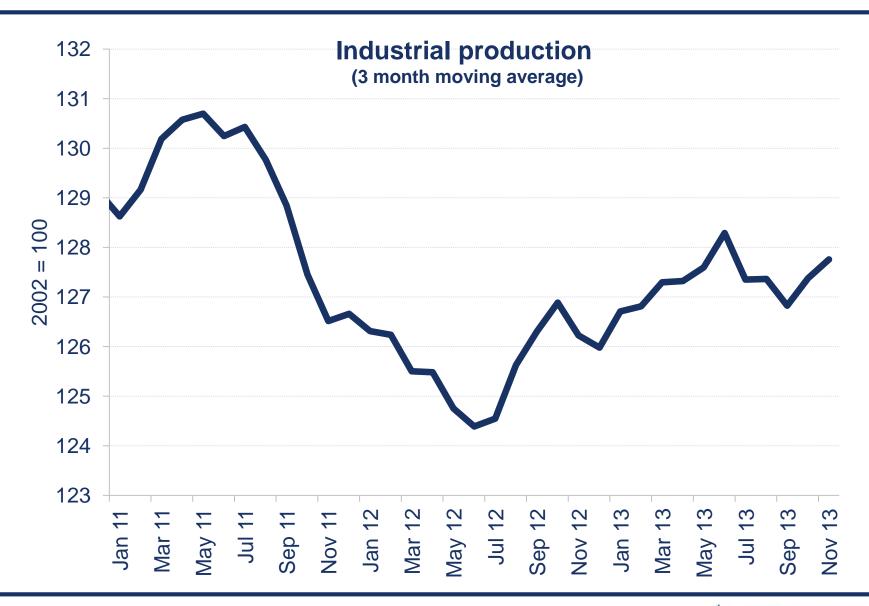
^{*} Forecast (Inflation Report Dec 2013)

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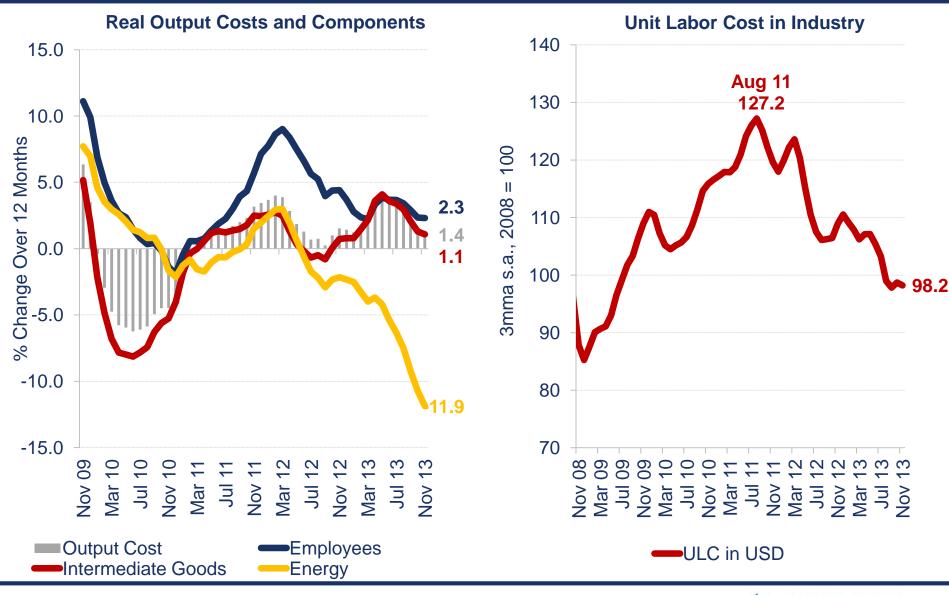
^{**} Up to 3rd quarter (accumulated over 4 quarters)

Growth Supply

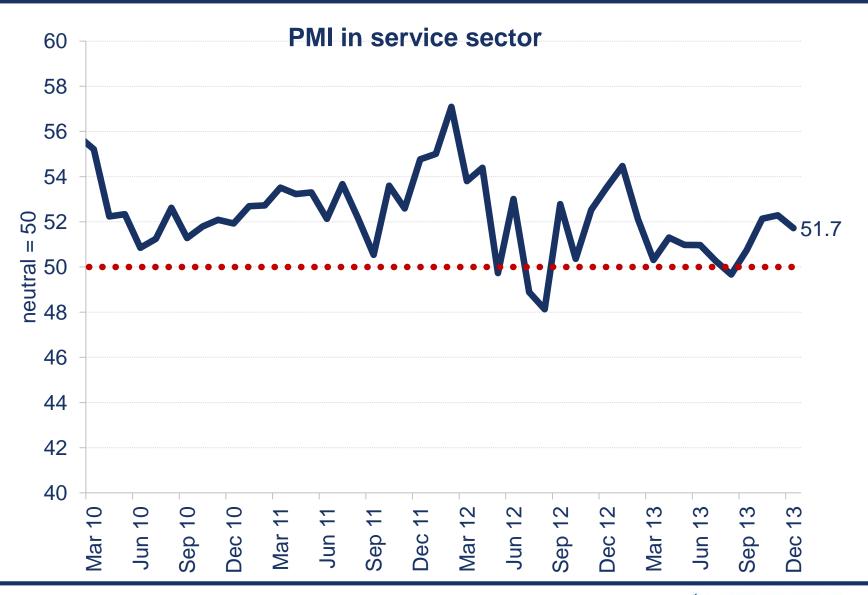
Industrial sector recovery



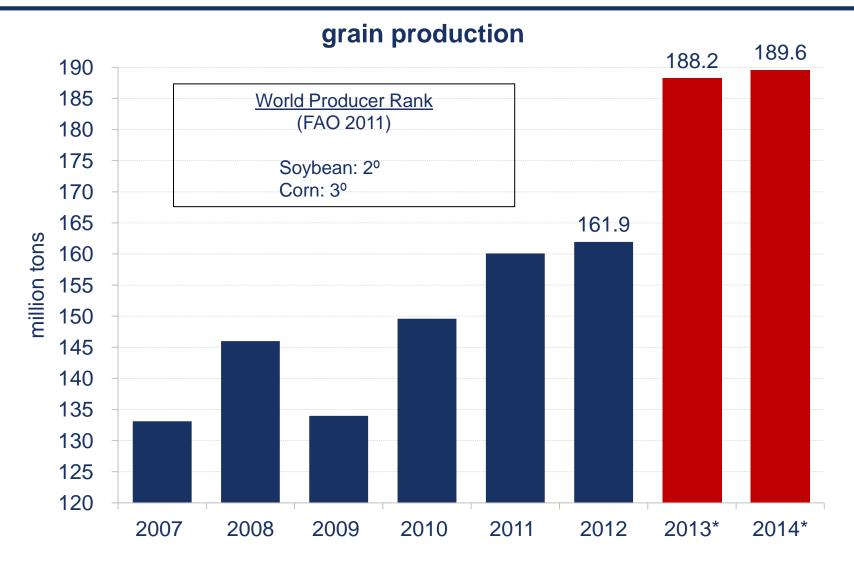
Improved industrial competitiveness



Service sector shows moderate growth



Record grain harvests in 2013 and 2014



*December 2013 estimate



Supply-side initiatives to boost growth

Investment in human capital

 Infrastructure (airports, roads, railways and ports): attracting private sector capital and expertise

Development of the oil and gas sector

Investment in human capital

- Programs aimed at increasing access to technical schooling and higher education:
 - Technical and professional education:
 - Pronatec: 5.5 million students in technical and professional education since 2011 (goal is 8 million by end of 2014)
 - Higher education:
 - Prouni: almost 250,000 undergraduate scholarships in private institutions for disadvantaged students in 2013
 - Science without frontiers: 100,000 scholarships abroad up to 2015
 - Currently almost four thousand undergraduate and graduate students in the UK

Education: room for further improvement

Mean years of schooling of adults increased sharply in the last decades, but Brazil still lags developed and many developing nations

Countries	1990	2000	% Change	2010	% Change
Brazil	3.8	5.6	47.4	7.2	28.6
Chile	8.1	8.8	8.6	9.7	10.2
China	4.9	6.6	34.7	7.5	13.7
India	3.0	3.6	20.0	4.4	22.2
Russian Federation	9.2	11.3	22.8	11.7	3.5
South Africa	6.5	8.2	26.2	8.5	3.7
United States	12.3	13	5.7	13.3	2.3

Average number of years of education received by people ages 25 and older

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Infrastructure and energy reforms

- Infrastructure (airports, roads, railways and ports) and energy: attracting private sector capital and expertise
- Concession auctions have proved attractive
 - 6 airports: 85 million passengers transported in 2012
 - 5 roads: 4,268 km (2,652 miles)
 - Oil and gas auctions in 2013:
 - > 11th and 12th rounds of oil and gas concessions
 - → 1st production sharing round (pre-salt layer: Libra) BRL15 billion signing bonus

UMP Exit

Brazil prepared for UMP exit

 Net positive for emerging markets, which will benefit including through international trade

Sound financial system

Strong external indicators

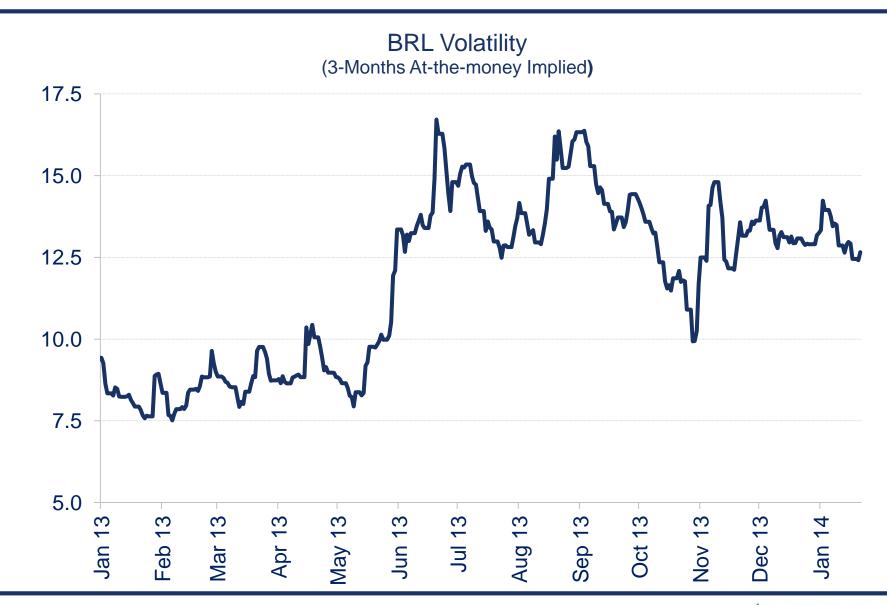
Classic policy response

Exchange rate flexibility

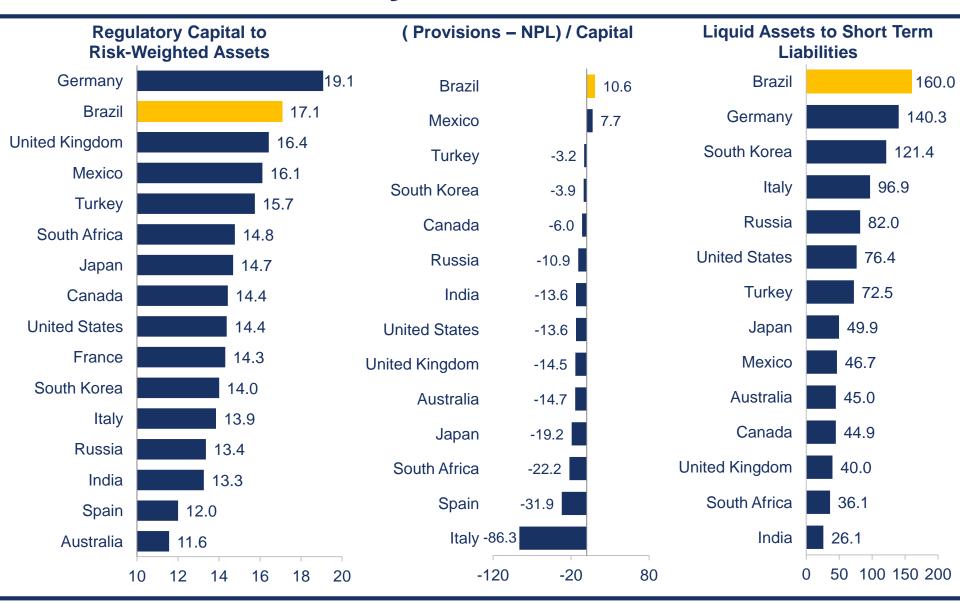
Policy tightening

Use of buffers

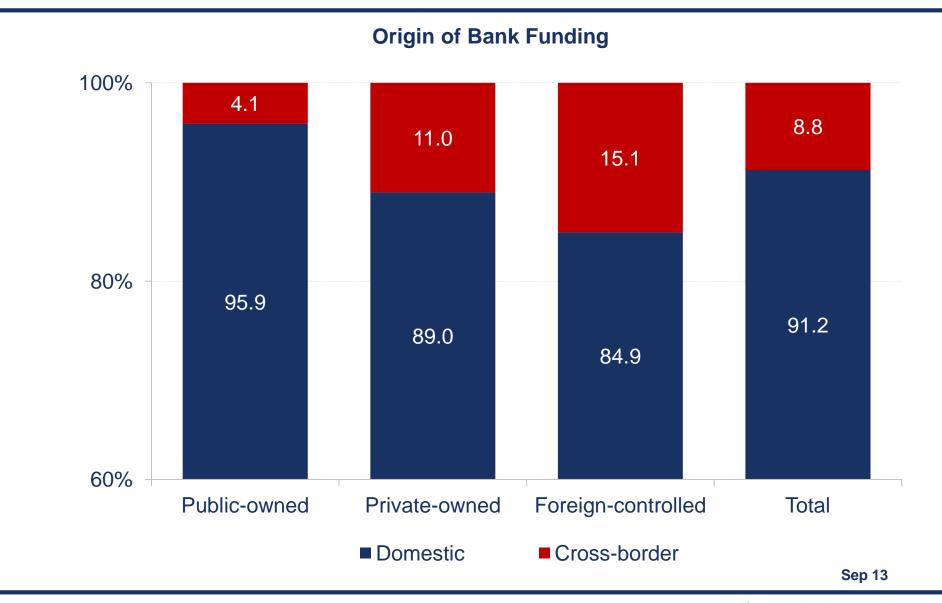
UMP exit prospects led to higher volatility



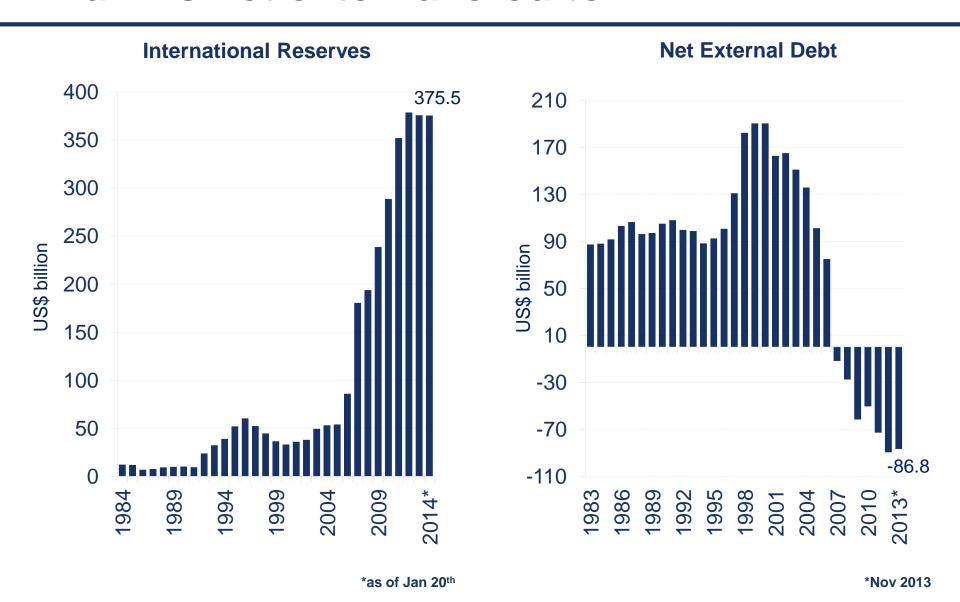
Sound financial system



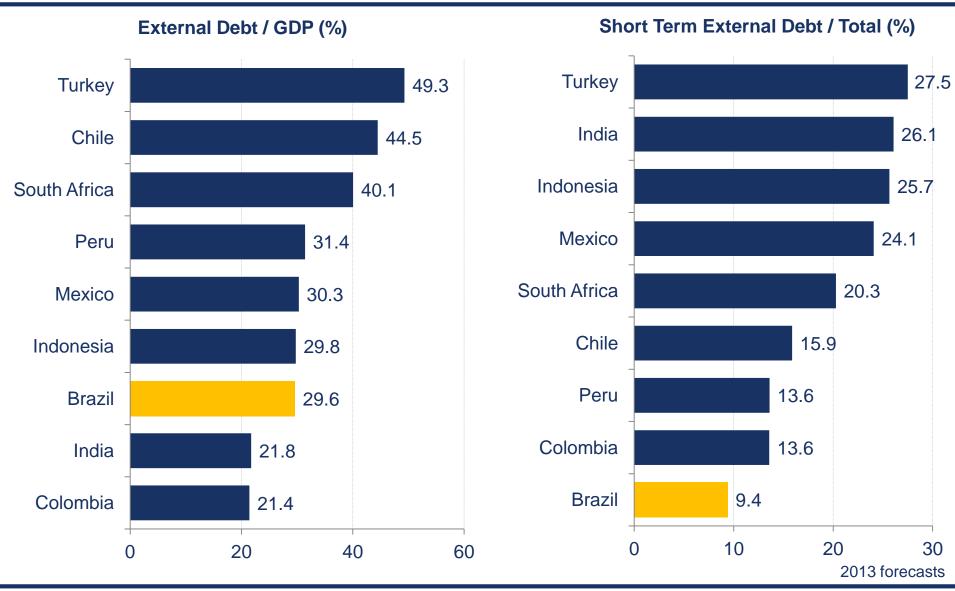
Banks: low reliance on cross-border funding



Brazil is net external creditor



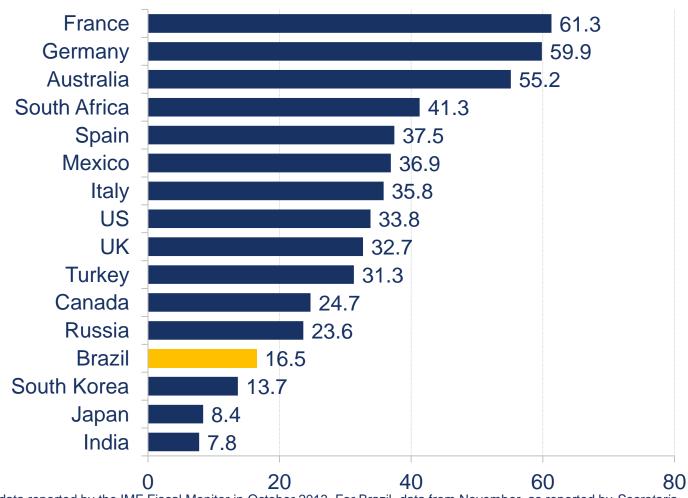
Strong external debt indicators





Low nonresident public debt share

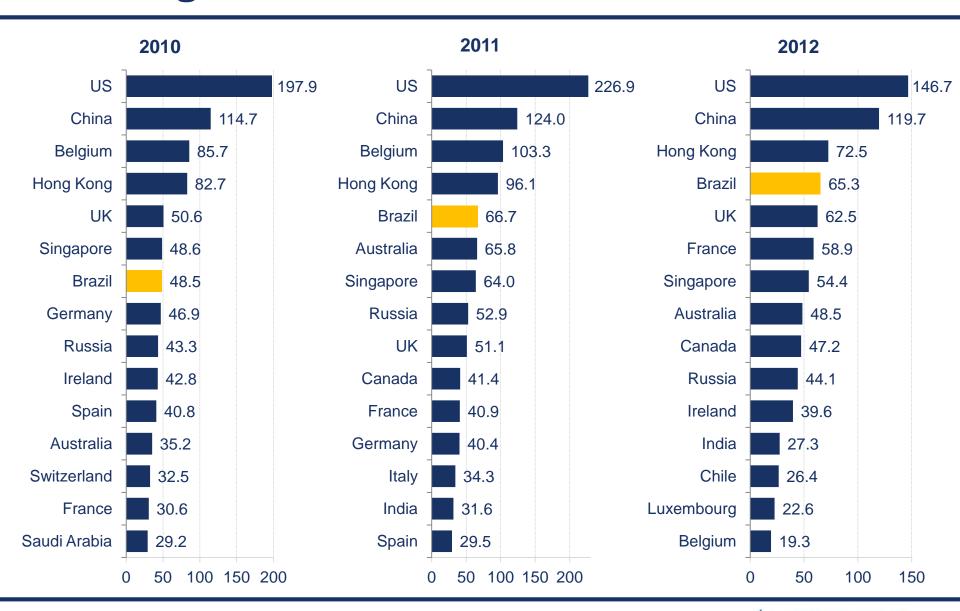




^{*} The latest data reported by the IMF Fiscal Monitor in October 2013. For Brazil, data from November, as reported by Secretaria do Tesouro Nacional (STN).

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Leading destination for FDI





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Glossary

BCB Banco Central do Brasil

BM&FBOVESPA Brazilian Securities, Commodities and Futures Exchange

CNI Confederação Nacional da Indústria

EME Emerging Market Economy

FAO Food and Agriculture Organization of the United Nations

FDI Foreign Direct Investment

FGV Fundação Getúlio Vargas

IBGE Instituto Brasileiro de Geografia e Estatística

IIF Institute of International Finance

IPEA Instituto de Política Econômica Aplicada

MEC Ministério da Educação

MTE Ministério do Trabalho e Emprego

STN Secretaria do Tesouro Nacional

UMP Unconventional Monetary Policy

UNCTAD United Nations Conference on Trade and Development